The Couchiching Conservancy Financial Statements For the Year Ended October 31, 2015

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11 Coldwater Street East, Orillia, Ontario L3V 1W4

Phone: (705) 325-0094 Fax: (705) 325-0097 www.htca.ca

Independent Auditors' Report

To the Members of The Couchiching Conservancy

Report on the Financial Statements

We have audited the accompanying financial statements of The Couchiching Conservancy, which comprise the statement of financial position as at October 31, 2015, and the statement of operations and changes in net assets and the statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

In common with many charitable organizations, the organization derives revenue from donations and special events, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues for the years ending October 31, 2015 and October 31, 2014 was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to donations and special events revenue, excess of revenues over expenses, and cash flows from operations.

Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial position of The Couchiching Conservancy as at October 31, 2015, and the results of its operations and its cash flows for the year then ended is in accordance with Canadian accounting standards for not-for-profit organizations.

Hehn Trickey Professional Corporation Chartered Professional Accountants

Ahn Frickey

Authorized to practise public accounting by the Chartered Professional Accountants of Ontario

Orillia, Ontario January 12, 2016

The Couchiching Conservancy Statement of Financial Position As at October 31, 2015

		Operating Fund	cquisition & Capital Fund	Other Fund	October 31 2015	October 31 2014
Assets						
Current Cash and bank Short-term investments (Note 3)	\$	340,469	\$ - 39,950	\$ - 9 266,170	\$ 340,469 306,120	\$ 147,340 359,363
Accounts receivable Grants receivable Accrued interest receivable		40,231 130,557 2,014	-	-	40,231 130,557 2,014	66,681 12,400 3,491
Interfund receivable Prepaid expenses		2,014 - 3,980	19,820 -	- - -	19,820 3,980	7,750 150
		517,251	59,770	266,170	843,191	597,175
Long-term investments (Note 3) Endowment assets (Note 4) Capital assets (Note 5)		19,417 - 3,035	- - 3,572,989	82,760 61,857	102,177 61,857 3,576,024	165,369 39,420 3,235,592
	 \$	539,703	\$ 3,632,759	\$ 410,787		\$ 4,037,556
Liabilities and Net Assets						
Current						
Accounts payable Interfund payable Deferred contributions (Note 9)	\$ 	133,855 19,820 163,602	\$ - - -	\$ - ! - -	133,855 19,820 163,602	\$ 29,535 7,751 88,476
		317,277	-	-	317,277	125,762
Net Assets						
Unrestricted (Note 6) Invested in capital assets (Note 6 and 7)		59,672 3,035	3,572,989	-	59,672 3,576,024	60,201 3,235,592
Internally restricted - acquisition (Note 7) President's reserve (Note 6) Internally restricted - other (Note 8)		159,719 -	59,770 - -	- - 410,787	59,770 159,719 410,787	49,189 225,589 341,223
		222,426	3,632,759	410,787	4,265,972	3,911,794
	<u> </u>	539,703	\$ 3,632,759	\$ 410,787	4,583,249	\$ 4,037,556

The Couchiching Conservancy Statement of Operations and Changes in Net Assets For the Year Ended October 31, 2015

	(Operating Fund	quisition & apital Fund	(Other Fund	October 31 2015	Budget (Note 11)	October 31 2014
Revenues								
Donations (Schedule 1)	\$	104,735	\$ 298,926	\$	74,722	\$ 478,383	\$ 152,994	\$ 430,341
Grants (Schedule 1)		378,255	53,824		-	432,079	642,279	272,808
Interest		8,499	-		-	8,499	9,000	9,387
Merchandise and services		17,304	-		-	17,304	22,200	8,896
Miscellaneous		792	-		-	792	1,000	4,094
Special events		28,129	-		-	28,129	34,300	33,847
		537,714	352,750		74,722	965,186	861,773	759,373
Expenses								
Advertising and promotion		11,355	_		_	11,355	3,000	2,384
Amortization		1,445	-		-	1,445	, -	1,440
Bank charges and interest		824	-		-	824	1,000	742
Dues, fees and licences		2,660	-		-	2,660	3,000	3,269
Fundraising and volunteers		8,440	-		-	8,440	7,600	10,604
General and office		4,879	-		-	4,879	6,140	10,434
Insurance		6,640	-		2,658	9,298	31,695	11,502
Materials and supplies		16,888	-		-	16,888	22,141	9,190
Printing and postage		11,241	-		-	11,241	10,527	12,911
Professional fees and closing costs		34,290	6,901		-	41,191	32,156	39,966
Property taxes and maintenance		7,613	-		-	7,613	5,950	5,347
Property and easement acquisitions		-	383,636		-	383,636	224,700	246,502
Property lease		9,990	-		-	9,990	13,970	-
Purchased merchandise		1,619	-		-	1,619	1,500	2,225
Special events		9,805	-		-	9,805	17,534	13,977
Subcontracts		115,585	-		-	115,585	218,571	96,781
Training and conference		3,120	-		-	3,120	3,000	1,521
Travel		16,101	-		-	16,101	19,859	13,163
Utilities and telephone		7,889	-		-	7,889	9,900	9,678
Wages and benefits		281,306	8,000		-	289,306	302,180	252,229
Loss on disposal of assets		-	41,759		-	41,759	-	-
		551,690	440,296		2,658	994,644	934,423	743,865
Excess (deficiency) of revenues over expenses		(13,976)	(87,546)		72,064	(29,458)	(72,650)	15,508
Interfund transfers		(53,868)	56,368		(2,500)	-		-
Property and easement acquisitions		_	383,636		-	383,636	-	246,502
Net assets, beginning of year		290,270	3,280,301		341,223	3,911,794	3,911,794	3,649,784
Net assets, end of year (Note 6, 7, 8)	\$	222,426	\$ 3,632,759	\$	410,787	\$ 4,265,972	\$ 3,839,144	\$ 3,911,794

The Couchiching Conservancy Statement of Cash Flows As at October 31, 2015

	C	perating Fund		quisition & pital Fund	(Other Fund	(October 31 2015		October 31 2014
Cash provided by (used in)										
Operating activities	_		_						_	
Excess (deficiency) of revenues over expenses Items not involving cash	\$	(13,976)	\$	(87,546)	\$	72,064	\$	(29,458)	\$	15,508
Amortization of capital assets		1,445		-		-		1,445		1,440
Loss on disposal of assets		-		41,758		-		41,758		-
Property and easement acquisitions Interfund transfers		- (53,868)		383,636 56,368		(2,500)		383,636 -		246,502 -
		(66,399)		394,216		69,564		397,381		263,450
Changes in non-cash working capital balances		(00,000)		.,		33,33		001,001		_00,.00
Accounts receivable		26,449		-		-		26,449		(15,369)
Grants receivable		(118,157)		-		-		(118,157)		(6,795)
Accrued interest receivable		1,477		-		-		1,477		(639)
Prepaid expenses		(3,830)		-		-		(3,830)		5,760
Accounts payable Deferred contributions		104,320 83,126		(8,000)		-		104,320 75,126		10,157 1,234
Change in interfund balances		12,294		(12,069)		(225)				1,204
		39,280		374,147		69,339		482,766		257,798
Investing and financing activities										
Property and easement acquisition		-		(383,636)		-		(383,636)		(246,502)
Purchase of furniture and equipment		-		-				-		(2,734)
Purchase of long term investments Purchase of endowment assets		18,852		-		44,341		63,193		182,228
Purchase of endowment assets		-		-		(22,437)		(22,437)		(19,936)
		18,852		(383,636)		21,904		(342,880)		(86,944)
Increase in cash during the year		58,132		(9,489)		91,243		139,886		170,854
Cash, beginning of year		282,337		49,439		174,927		506,703		335,849
Cash, end of year	\$	340,469	\$	39,950	\$	266,170	\$	646,589	\$	506,703
Represented by										
Cash and bank Short-term investments	\$	340,469 -	\$	- 39,950	\$	- 266,170	\$	340,469 306,120	\$	147,340 359,363
		340,469	\$	39,950	\$	266,170	\$	646,589	\$	506,703

1. Significant Accounting Policies

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

Nature of Organization

The Couchiching Conservancy was incorporated without share capital under the laws of Canada on November 4, 1993. The objects of the organization are as follows:

- a) To preserve, protect, restore and improve the natural environment of the Couchiching Severn region.
- b) To encourage and foster an understanding and awareness of the natural environment and its value in enhancing our quality of life.
- c) To acquire, maintain and preserve lands, or interests in lands, of ecological, recreational, scientific, scenic, heritage or open space value.
- d) To promote and undertake research and data collection on the natural environment and to distribute the findings to the public.

The organization is a registered charity and, as such, is exempt from income tax and may issue income tax receipts to donors.

Fund Accounting

The organization follows the restricted fund method of accounting for contributions.

The Operating Fund accounts for the organization's program delivery and administrative activities, which include the stewardship of existing properties and the indirect costs of property acquisition. This fund reports unrestricted resources and restricted operating grants.

The President's Reserve Fund is part of the operating fund created by a motion of the Board of Directors for future core operating expenditures of the organization.

The Acquisition and Capital Fund reports the assets, liabilities, revenues and direct expenses related to the organization's property acquisitions. The Board of Directors established this fund for the purpose of acquiring lands in accordance with the organization's objectives.

1. Significant Accounting Policies (continued)

Fund Accounting (continued)

The Other Fund encompasses the Property Protection Reserve Fund, The Carden Conservation Reserve Fund and the Heartwood Fund Endowment.

The Property Protection Reserve Fund reports the assets, revenues and expenditures related to the organization's property protection investments. The Board established this fund to provide investment income to maintain properties acquired, as well as to provide a source of funds for the enforcement of ecological conditions covering properties owned, protected under a conservation easement or under a management agreement.

The Carden Conservation Reserve Fund reports the assets, revenues and expenditures related to funds designated by the organization to be used directly for conservation activities on the Carden Plain. A committee is to be established to authorize the expenditure of these funds.

The Heartwood Fund Endowment was established with the purpose of providing the Couchiching Conservancy with a stable and ongoing funding stream with the intention of further increasing the permanency of the organization. It is to be used for operations, stewardship and further investment. It is not to be used for land acquisitions.

Revenue Recognition

Restricted contributions and grants are recognized as revenue of the appropriate fund in the year in which the related expenses are incurred. Unrestricted contributions and grants are recognized as revenue of the appropriate fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from merchandise sales, services and special events is recognized at the time of shipment, when the service is rendered or when the event occurs.

Interest income is recognized as it is earned.

Significant Accounting Policies (continued)

Contributed Materials and Services

Contributed materials and services which are used in the normal course of the organization's operations and would otherwise have been purchased are recorded at their fair value at the date of contribution if fair value can be reasonably estimated. Volunteers contribute their time to assist the organization in carrying out its various activities. Volunteer contributions are not recognized in the financial statements because of the difficulty of determining their fair market value.

Financial Instruments

Initial and subsequent measurement

The organization initially measures its financial assets and liabilities at fair value.

The organization subsequently measures all its financial assets and liabilities at cost or amortized cost. Changes in the fair value of these financial instruments are recognized in net income in the period incurred.

Financial assets measured at cost or amortized cost include cash, short-term investments, accounts receivable, grants receivable, accrued interest receivable, interfund receivable and long-term investments.

Financial liabilities measured at cost or amortized cost include accounts payable and interfund payable.

Impairment

For financial assets measured at cost or amortized cost, the organization determines whether there are indications of possible impairment. When there is an indication of impairment, and the organization determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows, a write-down is recognized in net income. A previously recognized impairment loss may be reversed to the extent of the improvement. The carrying amount of the financial asset may not be greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income.

Investments

Short and long-term investments are recorded at cost with the exception of any investments in equity instruments that are quoted in an active market which are measured at fair value.

1. Significant Accounting Policies (continued)

Capital Assets

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Where fair value cannot be reasonably determined, contributed capital assets are recorded at a nominal amount.

Furniture and equipment are included in the Operating Fund. Amortization based on the estimated useful life of the asset is calculated as follows:

Furniture and equipment - 10 years straight line basis Computer equipment - 5 years straight line basis

The purchase of property and easements by the Acquisition and Capital Fund are charged to the statement of operations and changes in fund balances in the period of acquisition. These acquisitions are then transferred to the balance sheet as capital assets and in the fund balances as an investment in capital assets.

Use of Estimates

The preparation of financial statements in accordance Canadian Accounting Standards for Not-for-Profit Organizations requires management to make estimates that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand, bank balances and short-term investments.

2. Financial Instruments

The organization has a comprehensive risk management framework to monitor, evaluate and manage the principle risks assumed with financial instruments. The risks that arise from transacting financial instruments include credit risk and liquidity risk.

(a) Credit risk:

The organization is exposed to credit risk with respect to accounts receivable, grants receivable, accrued interest receivable, short-term investments and long-term investments. The organization assesses, on a continuous basis, the accounts receivable on the basis of amounts it is virtually certain to receive. The credit risk with respect to the short-term and long-term investments is insignificant since the majority are held in large financial institutions.

(b) Liquidity risk:

The organization's exposure to liquidity risk is dependent on the receipt of funds from its major funding sources and other related fundraising sources, whether in the form of grant revenue, fundraising or interest.

3. Investments

	 2015	2014
Savings account	\$ 636	\$ 8,642
Mortgage receivable, 3% due July 2016, principal and interest due annually of \$20,000, secured by land	19,417	38,269
Guaranteed investment certificate with interest at 2.5%, maturing in March 2015	-	6,255
Guaranteed investment certificate with interest at 2.2% maturing in January 2015	-	50,000
Guaranteed investment certificate with interest at 2.4% maturing in January 2016	50,000	50,000
Guaranteed investment certificate with interest at 1.6% maturing in June 2014	-	8,000
Guaranteed investment certificate with interest stepped at 1.55%, 1.70% and 2.3%, maturing in June 2016	19,949	19,949
		(Continued)

3. Investments (continued)

	2015	2014
Guaranteed investment certificate with interest stepped at 1.55%, 1.70% and 2.3%, maturing in June 2016	16,875	16,875
Guaranteed investment certificate with interest at 2.2% maturing in April 2014	-	100,000
Guaranteed investment certificate with interest at 2.2% maturing in May 2015	-	9,966
Guaranteed investment certificate with interest stepped at 1.50%, 2.35% and 3.0%, maturing in January 2017	5,528	5,446
Guaranteed investment certificate with interest at 2.0% maturing in June 2015	-	34,500
Guaranteed investment certificate with interest at 1.35% maturing in June 2015	-	150,000
Guaranteed investment certificate with interest stepped at 1.50%, 2.35% and 3.0%, maturing in June 2017	27,232	26,830
Guaranteed investment certificate with interest at 1.35% maturing in June 2016	8,160	-
Advantage savings account with interest at 1%	210,500	-
Guaranteed investment certificate with interest stepped at 1.45% and 1.75% at 2.50%, maturing in February 2018	50,000	
Less amounts due or available within one year included	408,297	524,732
in current assets as short-term investments	306,120	359,363
	\$ 102,177 \$	165,369

4. Endowment Assets

Endowment assets relate to the cash surrender value of an insurance policy at October 31, 2015.

5. Capital Assets

-			2015	2014
	Cost	Accumulated Amortization	Net Book Value	Net Book Value
Acquisition and Capital Fund				
Land - Alexander Hope-Smith				
Nature Reserve	145,000	-	145,000	145,000
Land - Bluebird Ranch	233,018	-	233,018	233,018
Land - Butler Property	9,552	-	9,552	9,552
Land - Carthew Bay Reserve	80,800	-	80,800	80,800
Land - Church Woods	750,000	-	750,000	750,000
Land - Church Woods Road				
Allowance	2	-	2	2
Land - Elliott Woods	100,000	-	100,000	100,000
Land - Fawcett Nature Reserve	45,000	-	45,000	45,000
Land - Grant Wetlands	147,500	-	147,500	147,500
Land - Hewetson Property	77,000	-	77,000	77,000
Land - Jennett Woods	175,000	-	175,000	175,000
Land - McDarker Wetlands	16,752	-	16,752	16,752
Land - McIsaac Wetlands	20,000	-	20,000	20,000
Land - Prospect Marsh	82,500	-	82,500	82,500
Land - Roehl Reserve	23,105	-	23,105	23,105
Land - Starr Property	114,194	-	114,194	114,194
Land - Thomas Agnew Reserve		-	45,000	45,000
Land - Waterthrush Woods	16,000	-	16,000	16,000
Land - Wolf Run Alvar	184,261	-	184,261	184,261
Land, building - Grant Woods	555,113	-	555,113	463,136
Land - Turnbull Ranch	299,400	-	299,400	-
Easement - Agnew Property	30,000	-	30,000	30,000
Easement - Ironside Property	35,540	-	35,540	35,540
Easement - Konda Property	1	-	1	100.500
Easement - Larsen Property	198,500	-	198,500	198,500
Easement - Leadbeater	40.000		40.000	40.000
Property Analy Williams	48,000	-	48,000	48,000
Easement - Mack Williams	75,000	-	75,000	75,000
Easement - Probst Property	36,750	-	36,750 7,500	36,750
Easement - Russell Property	7,500	-	7,500	7,500
Easement - Scout Valley	1	-	1	10.500
Easement - Turnbull Property	22 500	-	22 500	49,500
Easement - Wilkins Property	22,500	-	22,500	22,500
	3,572,989	-	3,572,989	3,231,112

(Continued)

	_			2015	2014
		Cost	 umulated ortization	Net Book Value	Net Book Value
Operating Fund					
Furniture and fixtures Computer equipment		6,359 6,288	6,058 3,554	301 2,734	761 3,719
	_	12,647	9,612	3,035	4,480
	\$	3,585,636	\$ 9,612	\$ 3,576,024	\$ 3,235,592

The easements for the Konda Property and Scout Valley have been recognized at a nominal value of \$1 each and the Church Woods road allowance has been recognized at a nominal value of \$2. Valuations were not necessary to obtain these easements and property, and due to the cost of obtaining appraisals, fair market valuations were not completed and are not planned.

6. Operating Funds

	 2015	2014
Unrestricted Balance, beginning of year Deficit for the year	\$ 60,201 \$ (12,531)	55,456 (8,748)
Interfund transfers for mortgage principal payment, SARBEX surplus and Carden Wildlife Checklist	 12,002	13,493
	 59,672	60,201
Invested in Capital Assets		
Balance, beginning of year Surplus (deficit) for the year	 4,480 (1,445)	3,186 1,294
	 3,035	4,480
President's Reserve - Internally Restricted		
Balance, beginning of year Interfund transfers for mortgage principal payment and	225,589	243,892
building renovations	 (65,870)	(18,303)
	159,719	225,589
	\$ 222,426 \$	290,270

7.	Acquisition and Capital Funds	2015	2014
	Invested in Capital Assets Balance, beginning of year Surplus (deficit) for the year Property and easement acquisitions	\$ 3,231,112 (41,759) 383,636	\$ 2,984,610 - 246,502
	.,.,	3,572,989	3,231,112
	Acquisition Reserve Fund Balance, beginning of year Surplus (deficit) for the year Interfund transfers for building renovations and SARBEX surplus	49,189 (45,787) 56,368	49,439 (250)
	surpius	59,770	49,189
		\$ 3,632,759	\$ 3,280,301
8.	Other Internally Restricted Funds	2015	2014
	Property Protection Reserve Fund Balance, beginning of year Interfund transfers	\$ 263,560 -	\$ 257,250 6,310
		263,560	263,560
	Carden Conservation Reserve Fund Balance, beginning of year Interfund transfers for Carden Wildlife Checklist	23,500 (2,500)	25,000 (1,500)
		21,000	23,500
	Heartwood Fund Endowment Balance, beginning of year Net contributions for the year	54,163 72,064	30,951 23,212
		126,227	54,163
		\$ 410,787	\$ 341,223

9. Deferred Contributions

	2015	2014
Operating Fund		
Church Woods Stewardship Tides Grant Woods Building Renovation Ironside Habitat Stewardship Protection Lake Simcoe Clean-Up Fund Carden Other Copeland - Non-Trillium Bobolink Habitat Heartwood Operating SARBEX - Bluebird SARBEX	\$ 3,695 - 79,309 8,174 18,591 - - 15,264 3,925 19,500 15,144	\$ 4,695 23,139 - - 7,500 4,115 4,923 - 4,104 32,000
Acquisition and Capital Fund Acquisition	 163,602	80,476 8,000
	\$ 163,602	\$ 88,476

10. Commitments

The organization has begun renovations on the Grant Woods building and as part of these renovations has entered into a contract for the Geothermal system. As at October 31, 2015, a balance of \$20,475 is owing on this contract.

As part of a habitat offset agreement, the organization has signed an agreement to lease a property in the Township of Carden for the period from February 2015 to January 2020. The lease carries a cost of \$13,970 per year and the organization may lease the property for an additional 2 years at a cost of \$17,463 per year.

The minimum annual lease payments for the next four years are as follows:

\$ 13,970
13,970
13,970
13,970
\$

11. Budget Information

The budget figures presented for comparison purposes are unaudited. They have been reclassified to conform with the financial statement presentation.

12. Contributed Materials and Services

These statements include \$24,400 (2014 - \$23,499) of contributed materials and services and \$41,026 of contributed capital assets that have been recorded at their fair value at the time of contribution.

The Couchiching Conservancy Schedule 1 - Donations and Grant Revenue For the Year Ended October 31, 2015

	C	perating Fund	Acquisition & Capital Fund			Other Fund		October 31 2015		October 31 2014
Donations General In kind - general In kind - membership Membership Property and easements	\$	65,942 - 24,400 14,393 -	\$	8,000 - 41,026 - 249,900	\$	74,722 - - - -	\$	148,664 - 65,426 14,393 249,900	\$	141,164 1,280 22,219 19,178 246,500
. ,	\$_	104,735	\$	298,926	\$	74,722	\$	478,383	\$	430,341
Grant Revenue										
Government of Canada Province of Ontario Other	\$_	51,909 71,727 254,619	\$	- - 53,824	\$	- - -	\$	51,909 71,727 308,443	\$	35,746 77,638 159,424
	\$_	378,255	\$	53,824	\$	-	\$	432,079	\$	272,808