

**The Couchiching Conservancy**  
**Financial Statements**  
For the Year Ended October 31, 2017

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# Independent Auditors' Report

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**To the Members of  
The Couchiching Conservancy**

## **Report on the Financial Statements**

We have audited the accompanying financial statements of The Couchiching Conservancy, which comprise the statement of financial position as at October 31, 2017, and the statement of operations and changes in net assets and the statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

### **Basis for Qualified Opinion**

In common with many charitable organizations, the organization derives revenue from donations and special events, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues for the years ending October 31, 2017 and October 31, 2016 was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to donations and special events revenue, excess of revenues over expenses, and cash flows from operations.

### **Qualified Opinion**

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial position of The Couchiching Conservancy as at October 31, 2017, and the results of its operations and its cash flows for the year then ended is in accordance with Canadian accounting standards for not-for-profit organizations.



**Hehn Trickey Professional Corporation**  
**Chartered Professional Accountants**

*Authorized to practise public accounting by  
the Chartered Professional Accountants of Ontario*

Orillia, Ontario  
January 30, 2018

# The Couchiching Conservancy

## Statement of Financial Position

### As at October 31, 2017

	Operating Fund	Acquisition & Capital Fund	Other Fund	October 31 2017	October 31 2016
<b>Assets</b>					
<b>Current</b>					
Cash and bank	\$ 449,430	\$ -	\$ -	\$ 449,430	\$ 131,123
Short-term investments (Note 3)	192,813	106,032	367,835	666,680	491,338
Accounts receivable	37,222	-	-	37,222	31,163
Grants receivable	28,821	-	-	28,821	67,471
Accrued interest receivable	1,018	-	-	1,018	915
Prepaid expenses	14,336	-	-	14,336	4,651
	<b>723,640</b>	<b>106,032</b>	<b>367,835</b>	<b>1,197,507</b>	<b>726,661</b>
Long-term investments (Note 3)	-	-	88,783	88,783	59,108
Endowment assets (Note 4)	-	-	82,168	82,168	84,579
Capital assets (Note 5)	1,902	4,178,850	-	4,180,752	3,971,647
	<b>\$ 725,542</b>	<b>\$ 4,284,882</b>	<b>\$ 538,786</b>	<b>\$ 5,549,210</b>	<b>\$ 4,841,995</b>
<b>Liabilities and Net Assets</b>					
<b>Current</b>					
Accounts payable	\$ 36,764	\$ -	\$ -	\$ 36,764	\$ 35,817
Deferred contributions (Note 9)	498,746	-	-	498,746	106,604
	<b>535,510</b>	<b>-</b>	<b>-</b>	<b>535,510</b>	<b>142,421</b>
<b>Net Assets</b>					
Unrestricted (Note 6)	70,793	-	-	70,793	57,451
Invested in capital assets (Note 6 and 7)	1,902	4,178,850	-	4,180,752	3,971,647
Internally restricted - acquisition (Note 7)	-	106,032	-	106,032	83,270
President's reserve (Note 6)	117,337	-	-	117,337	87,337
Internally restricted - other (Note 8)	-	-	538,786	538,786	499,869
	<b>190,032</b>	<b>4,284,882</b>	<b>538,786</b>	<b>5,013,700</b>	<b>4,699,574</b>
	<b>\$ 725,542</b>	<b>\$ 4,284,882</b>	<b>\$ 538,786</b>	<b>\$ 5,549,210</b>	<b>\$ 4,841,995</b>

The accompanying notes are an integral part of these financial statements.

# The Couchiching Conservancy

## Statement of Operations and Changes in Net Assets

### For the Year Ended October 31, 2017

	Operating Fund	Acquisition & Capital Fund	Other Fund	October 31 2017	Budget (Note 1)	October 31 2016
<b>Revenues</b>						
Donations (Schedule 1)	\$ 221,919	\$ 235,475	\$ 41,328	\$ 498,722	\$ 411,305	\$ 528,354
Grants (Schedule 1)	293,047	25,103	-	318,150	390,082	470,358
Investment income	1,203	1,897	15,019	18,119	16,000	11,120
Merchandise and services	27,049	-	-	27,049	29,400	21,503
Miscellaneous	5,701	-	-	5,701	500	3,100
Special events	19,157	-	-	19,157	24,000	23,356
	<b>568,076</b>	<b>262,475</b>	<b>56,347</b>	<b>886,898</b>	<b>871,287</b>	<b>1,057,791</b>
<b>Expenses</b>						
Advertising and promotion	4,052	-	-	4,052	3,500	4,856
Amortization	1,125	9,771	-	10,896	-	6,312
Bank charges and interest	1,404	-	-	1,404	900	847
Dues, fees and licences	2,801	-	-	2,801	2,665	2,898
Fundraising and volunteers	8,561	150	-	8,711	7,000	7,443
General and office	10,931	-	-	10,931	12,763	9,461
Insurance	8,266	-	2,411	10,677	33,965	9,786
Materials and supplies	2,325	-	-	2,325	6,725	3,333
Printing and postage	13,502	-	-	13,502	12,902	7,420
Professional fees and closing costs	32,312	28,086	-	60,398	34,874	39,593
Property taxes and maintenance	7,359	-	-	7,359	7,000	6,449
Property and easement acquisitions	-	220,000	-	220,000	220,000	400,518
Property lease	14,270	-	-	14,270	14,698	15,269
Purchased merchandise	2,492	-	-	2,492	2,500	2,419
Special events	3,793	-	-	3,793	4,007	3,966
Subcontracts	61,694	-	-	61,694	106,932	156,215
Training and conference	6,897	-	-	6,897	4,350	2,126
Travel	10,576	-	-	10,576	11,330	10,722
Utilities and telephone	6,569	-	-	6,569	4,850	8,806
Wages and benefits	317,125	16,300	-	333,425	309,372	326,268
	<b>516,054</b>	<b>274,307</b>	<b>2,411</b>	<b>792,772</b>	<b>800,333</b>	<b>1,024,707</b>
Excess (deficiency) of revenues over expenses	52,022	(11,832)	53,936	94,126	70,954	33,084
Interfund transfers	(9,804)	24,823	(15,019)	-	-	-
Property and easement acquisitions	-	220,000	-	220,000	-	400,518
Net assets, beginning of year	147,814	4,051,891	499,869	4,699,574	4,699,574	4,265,972
	<b>\$ 190,032</b>	<b>\$ 4,284,882</b>	<b>\$ 538,786</b>	<b>\$ 5,013,700</b>	<b>\$ 4,770,528</b>	<b>\$ 4,699,574</b>

The accompanying notes are an integral part of these financial statements.

# The Couchiching Conservancy

## Statement of Cash Flows

### As at October 31, 2017

	Operating Fund	Acquisition & Capital Fund	Other Fund	October 31 2017	October 31 2016
<b>Cash provided by (used in)</b>					
<b>Operating activities</b>					
Excess (deficiency) of revenues over expenses	\$ 52,022	\$ (11,832)	\$ 53,936	\$ 94,126	\$ 33,084
Items not involving cash	1,125	9,771	-	10,896	6,312
Amortization of capital assets	-	220,000	-	220,000	400,518
Property and easement acquisitions	(9,804)	24,823	(15,019)	-	-
Interfund transfers	-	-	-	-	-
Changes in non-cash working capital balances	43,343	242,762	38,917	325,022	439,914
Accounts receivable	(6,060)	-	-	(6,060)	9,068
Grants receivable	38,650	-	-	38,650	63,085
Accrued interest receivable	(103)	-	-	(103)	1,099
Prepaid expenses	(9,685)	-	-	(9,685)	(671)
Accounts payable	946	-	-	947	(98,037)
Deferred contributions	392,142	-	-	392,142	(56,998)
	459,233	242,762	38,917	740,913	357,460
<b>Investing and financing activities</b>					
Property and easement acquisition	-	(220,000)	-	(220,000)	(400,518)
Purchase of furniture and equipment	-	-	(29,675)	(29,675)	(1,417)
Purchase of long term investments	-	-	2,411	2,411	43,069
Purchase of endowment assets	-	-	-	-	(22,722)
	-	(220,000)	(27,264)	(247,264)	(381,588)
Increase (decrease) in cash during the year	459,233	22,762	11,653	493,649	(24,128)
Cash, beginning of year	183,009	83,270	356,182	622,461	646,589
Cash, end of year	\$ 642,242	\$ 106,032	\$ 367,835	\$ 1,116,110	\$ 622,461
<b>Represented by</b>					
Cash and bank	\$ 449,430	\$ -	\$ -	\$ 449,430	\$ 131,123
Short-term investments	192,813	106,032	367,835	666,680	491,338
	\$ 642,243	\$ 106,032	\$ 367,835	\$ 1,116,110	\$ 622,461

The accompanying notes are an integral part of these financial statements.

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# The Couchiching Conservancy

## Notes to Financial Statements

### October 31, 2017

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#### 1. Significant Accounting Policies

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

**Nature of Organization** The Couchiching Conservancy was incorporated without share capital under the laws of Canada on November 4, 1993. The objects of the organization are as follows:

- a) To preserve, protect, restore and improve the natural environment of the Couchiching Severn region.
- b) To encourage and foster an understanding and awareness of the natural environment and its value in enhancing our quality of life.
- c) To acquire, maintain and preserve lands, or interests in lands, of ecological, recreational, scientific, scenic, heritage or open space value.
- d) To promote and undertake research and data collection on the natural environment and to distribute the findings to the public.

The organization is a registered charity and, as such, is exempt from income tax and may issue income tax receipts to donors.

#### **Fund Accounting**

The organization follows the restricted fund method of accounting for contributions.

The Operating Fund accounts for the organization's program delivery and administrative activities, which include the stewardship of existing properties and the indirect costs of property acquisition. This fund reports unrestricted resources and restricted operating grants.

The President's Reserve Fund is part of the operating fund created by a motion of the Board of Directors for future core operating expenditures of the organization.

The Acquisition and Capital Fund reports the assets, liabilities, revenues and direct expenses related to the organization's property acquisitions. The Board of Directors established this fund for the purpose of acquiring lands in accordance with the organization's objectives.

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**The Couchiching Conservancy**  
**Notes to Financial Statements**  
**October 31, 2017**

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**1. Significant Accounting Policies (continued)**

**Fund Accounting (continued)**

The Other Fund encompasses the Property Protection Reserve Fund, The Carden Conservation Reserve Fund and the Heartwood Fund Endowment.

The Property Protection Reserve Fund reports the assets, revenues and expenditures related to the organization's property protection investments. The Board established this fund to provide investment income to maintain properties acquired, as well as to provide a source of funds for the enforcement of ecological conditions covering properties owned, protected under a conservation easement or under a management agreement.

The Carden Conservation Reserve Fund reports the assets, revenues and expenditures related to funds designated by the organization to be used directly for conservation activities on the Carden Plain.

The Heartwood Fund Endowment was established with the purpose of providing the Couchiching Conservancy with a stable and ongoing funding stream with the intention of further increasing the permanency of the organization. It is to be used for operations, stewardship and further investment. It is not to be used for land acquisitions.

**Revenue Recognition**

Restricted contributions and grants are recognized as revenue of the appropriate fund in the year in which the related expenses are incurred. Unrestricted contributions and grants are recognized as revenue of the appropriate fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from merchandise sales, services and special events is recognized at the time of shipment, when the service is rendered or when the event occurs.

Interest income is recognized as it is earned.



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**The Couchiching Conservancy**  
**Notes to Financial Statements**  
**October 31, 2017**

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**1. Significant Accounting Policies (continued)**

**Contributed Materials  
and Services**

Contributed materials and services which are used in the normal course of the organization's operations and would otherwise have been purchased are recorded at their fair value at the date of contribution if fair value can be reasonably estimated. Volunteers contribute their time to assist the organization in carrying out its various activities and contributions are recognized at their fair value at the date of contribution if fair value can be reasonably estimated.

**Financial Instruments**

*Initial and subsequent measurement*

The organization initially measures its financial assets and liabilities at fair value.

The organization subsequently measures all its financial assets and liabilities at cost or amortized cost. Changes in the fair value of these financial instruments are recognized in net income in the period incurred.

Financial assets measured at cost or amortized cost include cash, short-term investments, accounts receivable, grants receivable, accrued interest receivable, interfund receivable and long-term investments.

Financial liabilities measured at cost or amortized cost include accounts payable and interfund payable.

*Impairment*

For financial assets measured at cost or amortized cost, the organization determines whether there are indications of possible impairment. When there is an indication of impairment, and the organization determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows, a write-down is recognized in net income. A previously recognized impairment loss may be reversed to the extent of the improvement. The carrying amount of the financial asset may not be greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income.

**Investments**

Short and long-term investments are recorded at cost with the exception of any investments in equity instruments that are quoted in an active market which are measured at fair value.

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**The Couchiching Conservancy**  
**Notes to Financial Statements**  
**October 31, 2017**

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**1. Significant Accounting Policies (continued)**

**Capital Assets**

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Where fair value cannot be reasonably determined, contributed capital assets are recorded at a nominal amount.

Furniture and equipment are included in the Operating Fund, buildings are included in the Acquisition Fund. Amortization based on the estimated useful life of the asset is calculated as follows:

Buildings	- 45 years straight line basis
Furniture and equipment	- 10 years straight line basis
Computer equipment	- 5 years straight line basis

The purchase of property and easements by the Acquisition and Capital Fund are charged to the statement of operations and changes in fund balances in the period of acquisition. These acquisitions are then transferred to the balance sheet as capital assets and in the fund balances as an investment in capital assets.

**Use of Estimates**

The preparation of financial statements in accordance Canadian Accounting Standards for Not-for-Profit Organizations requires management to make estimates that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future.

**Cash and Cash  
Equivalents**

Cash and cash equivalents consist of cash on hand, bank balances and short-term investments.

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**The Couchiching Conservancy**  
**Notes to Financial Statements**  
**October 31, 2017**

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**2. Financial Instruments**

The organization has a comprehensive risk management framework to monitor, evaluate and manage the principle risks assumed with financial instruments. The risks that arise from transacting financial instruments include credit risk and liquidity risk.

(a) Credit risk:

The organization is exposed to credit risk with respect to accounts receivable, grants receivable, accrued interest receivable, short-term investments and long-term investments. The organization assesses, on a continuous basis, the accounts receivable on the basis of amounts it is virtually certain to receive. The credit risk with respect to the short-term and long-term investments is insignificant since the majority are held in large financial institutions.

(b) Liquidity risk:

The organization's exposure to liquidity risk is dependent on the receipt of funds from its major funding sources and other related fundraising sources, whether in the form of grant revenue, fundraising or interest.

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**The Couchiching Conservancy**  
**Notes to Financial Statements**  
**October 31, 2017**

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**3. Investments**

	<u>2017</u>	<u>2016</u>
Advantage savings account with interest at 0.2%	\$ 177,069	\$ 1
Guaranteed investment certificate with interest at 0.9%, maturing in June 2018	8,458	8,383
Community Foundation of Orillia managed fund, redeemable	110,676	105,230
Community Foundation of Orillia Heartwood fund redeemable	177,886	-
Guaranteed investment certificate with interest stepped at 1.50%, 2.35% and 3.0%, maturing in January 2017	-	5,658
Guaranteed investment certificate with interest stepped at 1.50%, 2.35% and 3.0%, maturing in June 2017	-	27,874
Guaranteed investment certificate with interest stepped at 1.30%, 1.71% and 2.70%, maturing in June 2020	28,710	-
Advantage savings account with interest at 1.05%	201,049	352,575
Guaranteed investment certificate with interest stepped at 1.45%, 1.75% and 2.50%, maturing in February 2018	51,615	50,725
	<u>755,463</u>	<u>550,446</u>
Less amounts due or available within one year included in current assets as short-term investments	<u>666,680</u>	<u>491,338</u>
	<u>\$ 88,783</u>	<u>\$ 59,108</u>

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**The Couchiching Conservancy**  
**Notes to Financial Statements**  
**October 31, 2017**

**4. Endowment Assets**

Endowment assets relate to the cash surrender value of an insurance policy at October 31, 2017.

**5. Capital Assets**

			2017	2016
	Cost	Accumulated Amortization	Net Book Value	Net Book Value
<b>Acquisition and Capital Fund</b>				
Land - Alexander Hope-Smith Nature Reserve	145,000	-	145,000	145,000
Land - Bluebird Ranch	233,018	-	233,018	233,018
Land - Butler Property	9,552	-	9,552	9,552
Land - Carthew Bay Reserve	80,800	-	80,800	80,800
Land - Church Woods	750,000	-	750,000	750,000
Land - Church Woods Road Allowance	2	-	2	2
Land - Elliott Woods	100,000	-	100,000	100,000
Land - Fawcett Nature Reserve	45,000	-	45,000	45,000
Land - Grant Wetlands	147,500	-	147,500	147,500
Land - Hewetson Property	77,000	-	77,000	77,000
Land - Jennett Woods	175,000	-	175,000	175,000
Land - McDarker Wetlands	16,752	-	16,752	16,752
Land - McIsaac Wetlands	20,000	-	20,000	20,000
Land - Prospect Marsh	82,500	-	82,500	82,500
Land - Roehl Reserve	23,105	-	23,105	23,105
Land - Starr Property	114,194	-	114,194	114,194
Land - Thomas Agnew Reserve	45,000	-	45,000	45,000
Land - Waterthrush Woods	16,000	-	16,000	16,000
Land - Wolf Run Alvar	184,261	-	184,261	184,261
Land - Grant Woods	288,423	-	288,423	288,423
Building - Grant Woods	439,708	14,657	425,051	434,822
Land - Turnbull Ranch	299,400	-	299,400	299,400
Land - Adams Property	220,000	-	220,000	-
Easement - Agnew Property	30,000	-	30,000	30,000
Easement - Ironside Property	35,540	-	35,540	35,540
Easement - Konda Property	1	-	1	1
Easement - Larsen Property	198,500	-	198,500	198,500
Easement - Leadbeater Property	48,000	-	48,000	48,000
Easement - Mack Williams	75,000	-	75,000	75,000
Easement - Probst Property	36,750	-	36,750	36,750
Easement - Russell Property	7,500	-	7,500	7,500
Easement - Scout Valley	1	-	1	1

(Continued)

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**The Couchiching Conservancy**  
**Notes to Financial Statements**  
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**5. Capital Assets (continued)**

			<b>2017</b>	2016
	<b>Cost</b>	<b>Accumulated Amortization</b>	<b>Net Book Value</b>	Net Book Value
<b>Acquisition and Capital Fund (continued)</b>				
Easement - Wilkins Property	<b>22,500</b>	-	<b>22,500</b>	22,500
Easement - Deadman	<b>46,500</b>	-	<b>46,500</b>	46,500
Easement - Ling	<b>181,000</b>	-	<b>181,000</b>	181,000
	<b>4,193,507</b>	<b>14,657</b>	<b>4,178,850</b>	3,968,621
<b>Operating Fund</b>				
Furniture and fixtures	<b>6,359</b>	<b>6,359</b>	-	-
Computer equipment	<b>7,705</b>	<b>5,803</b>	<b>1,902</b>	3,026
	<b>14,064</b>	<b>12,162</b>	<b>1,902</b>	3,026
	<b>\$ 4,207,571</b>	<b>\$ 26,819</b>	<b>\$ 4,180,752</b>	<b>\$ 3,971,647</b>

The easements for the Konda Property and Scout Valley have been recognized at a nominal value of \$1 each and the Church Woods road allowance has been recognized at a nominal value of \$2. Valuations were not necessary to obtain these easements and property, and due to the cost of obtaining appraisals, fair market valuations were not completed and are not planned.

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**The Couchiching Conservancy**  
**Notes to Financial Statements**  
**October 31, 2017**

**6. Operating Funds**

	<u>2017</u>	<u>2016</u>
<b>Unrestricted</b>		
Balance, beginning of year	\$ 57,451	\$ 59,672
Surplus (deficit) for the year	53,146	6,855
Interfund transfers for investment income, SARBEX and operating surplus, salaries and building renovations	<u>(39,804)</u>	<u>(9,076)</u>
	<u>70,793</u>	<u>57,451</u>
<b>Invested in Capital Assets</b>		
Balance, beginning of year	3,026	3,035
Deficit for the year	<u>(1,124)</u>	<u>(9)</u>
	<u>1,902</u>	<u>3,026</u>
<b>President's Reserve - Internally Restricted</b>		
Balance, beginning of year	87,337	159,719
Interfund transfers for salaries, operating surplus and building renovations	<u>30,000</u>	<u>(72,382)</u>
	<u>117,337</u>	<u>87,337</u>
	<u>\$ 190,032</u>	<u>\$ 147,814</u>

**7. Acquisition and Capital Funds**

	<u>2017</u>	<u>2016</u>
<b>Invested in Capital Assets</b>		
Balance, beginning of year	\$ 3,968,621	\$ 3,572,989
Deficit for the year	(9,771)	(4,886)
Property and easement acquisitions	<u>220,000</u>	<u>400,518</u>
	<u>4,178,850</u>	<u>3,968,621</u>
<b>Acquisition Reserve Fund</b>		
Balance, beginning of year	83,270	59,770
Deficit for the year	(2,061)	(66,922)
Interfund transfers for building renovations, investment income and SARBEX surplus	<u>24,823</u>	<u>90,422</u>
	<u>106,032</u>	<u>83,270</u>
	<u>\$ 4,284,882</u>	<u>\$ 4,051,891</u>

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**The Couchiching Conservancy**  
**Notes to Financial Statements**  
**October 31, 2017**

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**8. Other Internally Restricted Funds**

	<u>2017</u>	<u>2016</u>
<b>Property Protection Reserve Fund</b>		
Balance, beginning and end of year	\$ 263,560	\$ 263,560
Surplus for the year	6,004	6,771
Interfund transfers for investment income	<u>(6,004)</u>	<u>(6,771)</u>
	<u>263,560</u>	<u>263,560</u>
<b>Carden Conservation Reserve Fund</b>		
Balance, beginning of year	21,000	21,000
Surplus for the year	478	539
Interfund transfers for investment income	<u>(478)</u>	<u>(539)</u>
	<u>21,000</u>	<u>21,000</u>
<b>Heartwood Fund Endowment</b>		
Balance, beginning of year	215,309	126,227
Surplus for the year	47,454	90,736
Interfund transfers for investment income	<u>(8,537)</u>	<u>(1,654)</u>
	<u>254,226</u>	<u>215,309</u>
	<u>\$ 538,786</u>	<u>\$ 499,869</u>

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**9. Deferred Contributions**

	<u>2017</u>	<u>2016</u>
<b>Operating Fund</b>		
Citizen Science	\$ 21,350	\$ -
Stewardship Tides	25,000	25,000
Haak Property	393,645	-
Ironside	-	4,835
RBC Bluewater	1,314	-
Lake Simcoe Clean-Up Fund	-	910
Bobolink Habitat	-	7,067
Heartwood Operating	4,007	4,007
SARBEX - Bluebird	25,362	32,145
SARBEX	15,144	15,144
Gosling	9,724	2,496
Motus Stations	<u>3,200</u>	<u>15,000</u>
	<u>\$ 498,746</u>	<u>\$ 106,604</u>

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**The Couchiching Conservancy**  
**Notes to Financial Statements**  
**October 31, 2017**

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**10. Commitments**

As part of a habitat offset agreement, the organization has signed an agreement to lease a property in the Township of Carden for the period from February 2015 to January 2020. The lease carries a cost of \$13,970 per year and the organization may lease the property for an additional 2 years at a cost of \$17,463 per year.

The minimum annual lease payments for the next three years are as follows:

2018	\$	13,970
2019		13,970
2020		3,493

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**11. Budget Information**

The budget figures presented for comparison purposes are unaudited.

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**12. Contributed Materials and Services**

These statements include \$55,811 (2016 - \$55,162) of contributed materials and services (including volunteer labour) and \$NIL (2016 - \$26,788) of contributed capital assets that have been recorded at their fair value at the time of contribution.

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**13. Subsequent Event**

Subsequent to year end, the Black River Wildlands were purchased by the organization for \$448,324 plus HST (if applicable) using funds raised during a fundraising campaign and a \$189,900 grant from the Nature Conservancy of Canada.

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**14. Comparative Figures**

Certain prior year figures have been reclassified to conform to the current year presentation.

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**The Couchiching Conservancy**  
**Schedule 1 - Donations and Grant Revenue**  
**For the Year Ended October 31, 2017**

	Operating Fund	Acquisition & Capital Fund	Other Fund	October 31 2017	October 31 2016
<b>Donations</b>					
General	\$ 162,072	\$ 5,475	\$ 41,328	\$ 208,875	\$ 206,283
In kind - general	29,058	-	-	29,058	36,212
In kind - membership	16,753	10,000	-	26,753	45,738
Membership	14,036	-	-	14,036	12,621
Property and easements	-	220,000	-	220,000	227,500
	<u>\$ 221,919</u>	<u>\$ 235,475</u>	<u>\$ 41,328</u>	<u>\$ 498,722</u>	<u>\$ 528,354</u>
<b>Grant Revenue</b>					
Government of Canada	\$ 28,821	\$ -	\$ -	\$ 28,821	\$ 24,591
Province of Ontario	23,756	-	-	23,756	60,055
Other	240,470	25,103	-	265,573	385,712
	<u>\$ 293,047</u>	<u>\$ 25,103</u>	<u>\$ -</u>	<u>\$ 318,150</u>	<u>\$ 470,358</u>