The Couchiching Conservancy Financial Statements For the Year Ended October 31, 2022

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Chartered Professional Accountants

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Independent Auditors' Report

To the Members of The Couchiching Conservancy

Qualified Opinion

We have audited the accompanying financial statements of The Couchiching Conservancy, which comprise the statement of financial position as at October 31, 2022, and the statements of operations and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effect of the matter described in the *Basis for Qualified Opinion* section of our report, the financial statements present fairly, in all material respects, the financial position of The Couchiching Conservancy as at October 31, 2022, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, The Couchiching Conservancy derives revenue from donations and special events, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of The Couchiching Conservancy. Therefore, we were not able to determine whether any adjustments might be necessary to donations, special events revenues, net assets, and cash flows from operations for the years ended October 31, 2022 and 2021, current assets as at October 31, 2022 and 2021, and net assets as at November 1 and October 31 for both the October 31, 2022 and 2021 years. Our audit opinion on the financial statements for the year ended October 31, 2022 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

• Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

• Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Sehn Trickey

Hehn Trickey Professional Corporation Chartered Professional Accountants

Authorized to practise public accounting by the Chartered Professional Accountants of Ontario

Orillia, Ontario February 2, 2023

The Couchiching Conservancy Statement of Financial Position As at October 31, 2022

	Operating Fund	cquisition &	Other Fund	October 31 2022	October 31 2021
Assets					
Current					
Cash and bank	\$ 231,581	\$ -	\$ - \$	- ,	\$ 207,527 1,259,402
Short-term investments (Note 3) Accounts receivable	196,053 9,088	486,810	525,000	1,207,863 9,088	1,259,402 3,115
Government grants receivable	9,201	-	-	9,201	
Accrued interest receivable	1,335	-	-	1,335	1,660
Prepaid expenses	 9,218	-	-	9,218	7,801
	456,476	486,810	525,000	1,468,286	1,479,505
Endowment assets (Note 5)	-	-	714,476	714,476	736,006
Capital assets (Note 6)	 4,330	5,487,853	-	5,492,183	5,402,136
	\$ 460,806	\$ 5,974,663	\$ 1,239,476 \$	7,674,945	\$ 7,617,647
Liabilities and Net Assets					
Current					
Accounts payable (Note 7)	\$ 40,644	\$ -	\$ - \$	40,644	\$ 29,816
Interfund balances (Note 4)	49,253		(49,253)		
Deferred contributions (Note 8)	 137,819	254,677	-	392,496	406,023
	 227,716	254,677	(49,253)	433,140	435,839
Net Assets					
Unrestricted (Note 9)	64,818	-	-	64,818	103,871
Invested in capital assets (Note 9 and 10)	4,330	5,487,853	-	5,492,183	5,402,136
Internally restricted - acquisition (Note 10)	-	232,133	-	232,133	230,174
President's reserve (Note 9)	163,942	-	-	163,942	217,337
Internally restricted - other (Note 11) Externally restricted - other (Note 12)	-		1,045,524 243,205	1,045,524 243,205	985,085 243,205
	 222.000	E 740 096	-		
	 233,090	5,719,986	1,288,729	7,241,805	7,181,808
	460,806	\$ 5,974,663	1,239,476 \$	7,674,945	7,617,647

The Couchiching Conservancy Statement of Operations and Changes in Net Assets For the Year Ended October 31, 2022

	Operating Fund	cquisition & Capital Fund	Other Fund	October 31 2022	Budget (Note 14)	October 31 2021
Revenues						
Donations (Schedule 1)	\$ 329,845	\$ 159,548	\$ 60,439	\$ 549,832	\$ 930,516	\$ 672,435
Grants (Schedule 1)	278,126	-	-	278,126	319,933	291,862
Investment income (loss) (Note 5) Merchandise and services	(19,998)	(8,546)	(44,850)	(73,394)	110,000 15,800	208,148 12,669
Miscellaneous	16,735 20	-	-	16,735 20	1,000	12,009
Special events	20 58,516	-	-	58,516	51,000	51,471
Special events	 50,510	-	-	50,510	51,000	51,471
	 663,244	151,002	15,589	829,835	1,428,249	1,236,586
Expenses						
Advertising and promotion	79	775	-	854	1,350	733
Amortization	1,424	9,771	-	11,195	-	10,975
Bank charges and interest	6,209	-	-	6,209	4,000	5,825
Contributions to partners	-	-	-	-	-	200,000
Dues, fees and licences	5,257	-	-	5,257	3,275	2,859
Fundraising and volunteers	970	-	-	970	4,500	774
General and office	4,061	14,650	-	18,711	19,300	15,083
Insurance	7,825	-	-	7,825	10,000	9,103
Materials and supplies	3,542	-	-	3,542	3,500	6
Printing and postage	4,503	-	-	4,503	9,496	9,014
Professional fees and closing costs	46,929	32,123	-	79,052	52,212	43,623
Property taxes and maintenance	16,448	-	-	16,448	14,520	15,511
Property and easement acquisitions	-	100,000	-	100,000	350,000	74,342
Property lease	19,033	-	-	19,033	19,068	18,175
Purchased merchandise	-	-	-	-	1,000	546
Special events	4,677	-	-	4,677	5,000	3,708
Subcontracts	23,561	-	-	23,561	66,589	26,041
Training and conference	3,319	-	-	3,319	4,820	1,956
Travel	10,276	-	-	10,276	8,016	4,454
Utilities and telephone	8,918		-	8,918	9,100	5,245
Wages and benefits	 527,488	18,000	-	545,488	494,551	469,968
	 694,519	175,319	-	869,838	1,080,297	917,941
Excess (deficiency) of revenues over expenses	(31,275)	(24,317)	15,589	(40,003)	347,952	318,645
Interfund transfers	(61,355)	16,505	44,850	-	-	-
Property and easement acquisitions	-	100,000	-	100,000	-	74,342
Net assets, beginning of year	 325,720	5,627,798	1,228,290	7,181,808	7,181,808	6,788,821
Net assets, end of year (Note 9, 10, 11 and 12)	\$ 233,090	\$ 5,719,986	\$ 1,288,729	\$ 7,241,805	\$ 7,529,760	\$ 7,181,808

The accompanying notes are an integral part of these financial statements.

The Couchiching Conservancy Statement of Cash Flows As at October 31, 2022

	Operating Fund	quisition & apital Fund	(Other Fund	October 31 2022	 October 31 2021
Cash provided by (used in)						
Operating activities Excess of revenues over expenses	\$ (31,275)	\$ (24,317)	\$	15,589	\$ (40,003)	\$ 318,645
Items not involving cash Amortization of capital assets Property and easement acquisitions Interfund transfers	1,424 - (61,355)	9,771 74,342 16,505		- - 44,850	11,195 74,342 -	10,975 74,342
	 (91,206)	76,301		60,439	45,534	 403,962
Changes in non-cash working capital balances Accounts receivable Government grants receivable	(5,973) (9,201)	-		-	(5,973) (9,201)	11,567 5,845
Accrued interest receivable Prepaid expenses Accounts payable	325 (1,417) 10,828	-		-	325 (1,417) 10,828	4,547 (2,826) (4,585)
Deferred contributions Change in interfund balances	 (9,126) 81,969	(4,401) -		- (81,969)	(13,527)	 75,993
	 (23,801)	71,900		(21,530)	26,569	 494,503
Investing and financing activities Property and easement acquisition Purchase of furniture and equipment Purchase of endowment assets, investment income and increase	- (1,242)	(74,342) -		-	(74,342) (1,242)	(74,342) (4,012)
in cash surrender value of insurance policy	 -	-		21,530	21,530	 (91,994)
	 (1,242)	(74,342)		21,530	(54,054)	 (170,348)
Increase (decrease) in cash during the year Cash and cash equivalents, beginning of year	 (25,043) 452,677	(2,442) 489,252		- 525,000	(27,485) 1,466,929	324,155 1,142,774
Cash and cash equivalents, end of year	\$ 427,634	\$ 486,810	\$	525,000	\$ 1,439,444	\$ 1,466,929
Represented by Cash and bank Short-term investments (Note 3)	\$ 231,581 196,053	\$ - 486,810	\$	- 525,000	\$ 231,581 1,207,863	\$ 207,527 1,259,402
	\$ 427,634	\$ 486,810	\$	525,000	\$ 1,439,444	\$ 1,466,929

The accompanying notes are an integral part of these financial statements.

1. Significant Accounting Policies

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

Nature of Organization	The Couchiching Conservancy was incorporated without share
	capital under the laws of Canada on November 4, 1993. The
	objectives of the organization are as follows:

- a) To preserve, protect, restore and improve the natural environment of the Couchiching Severn region.
- b) To encourage and foster an understanding and awareness of the natural environment and its value in enhancing our quality of life.
- c) To acquire, maintain and preserve lands, or interests in lands, of ecological, recreational, scientific, scenic, heritage or open space value.
- d) To promote and undertake research and data collection on the natural environment and to distribute the findings to the public.

The organization is a registered charity and, as such, is exempt from income tax and may issue income tax receipts to donors.

Fund Accounting The organization follows the restricted fund method of accounting for contributions.

The Operating Fund accounts for the organization's program delivery and administrative activities, which include the stewardship of existing properties and the indirect costs of property acquisition. This fund reports unrestricted resources and restricted operating grants.

The President's Reserve is part of the operating fund created by a motion of the Board of Directors for future core operating expenditures of the organization.

The Acquisition and Capital Fund reports the assets, liabilities, revenues and direct expenses related to the organization's property acquisitions. The Board of Directors established this fund for the purpose of acquiring lands in accordance with the organization's objectives.

1. Significant Accounting Policies (continued)

Fund Accounting (continued)

The Other Fund encompasses the Property Protection Reserve Fund, the Carden Conservation Reserve Fund, the Stewardship Endowment Fund and the Heartwood Endowment Fund.

The Property Protection Reserve Fund reports the assets, revenues and expenditures related to the organization's property protection investments. The Board established this fund to provide investment income to maintain properties acquired, as well as to provide a source of funds for the enforcement of ecological conditions covering properties owned, protected under a conservation easement or under a management agreement.

The Carden Conservation Reserve Fund reports the assets, revenues and expenditures related to funds designated by the organization to be used directly for conservation activities on the Carden Plain.

The Stewardship Endowment Fund was established in accordance with funding agreements for the purchase of particular properties. The investment income from these funds is to be used for the stewardship of lands within the Natural Area Conservation Plan.

The Heartwood Endowment Fund was established with the purpose of providing the Couchiching Conservancy with a stable and ongoing funding stream with the intention of further increasing the permanency of the organization. It is to be used for operations, stewardship and further investment. It is not to be used for land acquisitions. The investments held in this Endowment Fund are invested based on a long-term time horizon.

1. Significant Accounting Policies (continued)

Revenue Recognition Restricted contributions and grants are recognized as revenue of the appropriate fund in the year in which the related expenses are incurred. Unrestricted contributions and grants are recognized as revenue of the appropriate fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from merchandise and services and special events is recognized at the time of shipment, when the service is rendered or when the event occurs.

Investment income is recognized quarterly from the fund statements provided by The Community Foundation of Orillia and Area (CFOA) and annually from the statements provided by BMO Life Assurance Company. Investment income from CFOA includes realized income and unrealized gains and losses (Note 5).

Contributed Materials and Services

Contributed materials and services which are used in the normal course of the organization's operations and would otherwise have been purchased are recorded at their fair value at the date of contribution if fair value can be reasonably estimated. Volunteers contribute their time to assist the organization in carrying out its various activities and contributions are recognized at their fair value at the date of contribution if fair value at the date of contributions are recognized at their fair value at the date of contribution if fair value can be reasonably estimated.

Financial Instruments	Initial and subsequent measurement
	The organization initially measures its financial assets and liabilities at fair value.
	The organization subsequently measures all its financial assets and liabilities at cost or amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in the fair value of these financial instruments are recognized in net income in the period incurred.
	Financial assets measured at cost or amortized cost include cash, accounts receivable, government grants receivable and accrued interest receivable.
	Financial liabilities measured at cost or amortized cost include accounts payable and interfund balances.
	Financial assets measured at fair value include short-term investments and endowment assets.
	Impairment
	For financial assets measured at cost or amortized cost, the organization determines whether there are indications of possible impairment. When there is an indication of impairment, and the organization determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows, a write-down is recognized in net income. A previously recognized impairment loss may be reversed to the extent of the improvement. The carrying amount of the financial asset may not be greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income.

1. Significant Accounting Policies (continued)

Capital Assets	Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date or contribution. Where fair value cannot be reasonably determined contributed capital assets are recorded at a nominal amount.							
	Furniture and equipment are included in the Operating Fund and buildings are included in the Acquisition and Capital Fund. Amortization based on the estimated useful life of the asset is calculated as follows:							
	Buildings- 45 years straight line basisFurniture and equipment- 10 years straight line basisComputer equipment- 5 years straight line basis							
	The purchase of property and easements by the Acquisition and Capital Fund are charged to the statement of operations and changes in net assets in the period of acquisition. These acquisitions are then transferred to the statement of financial position as capital assets and in the fund balances as an investment in capital assets.							
Use of Estimates	The preparation of financial statements in accordance Canadian Accounting Standards for Not-for-Profit Organizations requires management to make estimates that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future.							
Cash and Cash Equivalents	Cash and cash equivalents consist of cash on hand, bank balances and short-term investments.							

2. Financial Instruments

The organization has a comprehensive risk management framework to monitor, evaluate and manage the principle risks assumed with financial instruments. The risks that arise from transacting financial instruments include credit risk and liquidity risk.

(a) Credit risk:

The organization is exposed to credit risk with respect to accounts receivable, grants receivable, accrued interest receivable, short-term investments and long-term investments. The organization assesses, on a continuous basis, the accounts receivable on the basis of amounts it is virtually certain to receive. The credit risk with respect to the short-term and long-term investments is insignificant since the majority are held in large financial institutions.

(b) Liquidity risk:

The organization's exposure to liquidity risk is dependent on the receipt of funds from its major funding sources and other related fundraising sources, whether in the form of grant revenue, fundraising or investment income.

3. Short-term Investments

	 2022	2021
Advantage savings account with interest at 0%	\$ 72	\$ 72
Community Foundation of Orillia managed fund, redeemable, earnings vary depending on quarterly results (Note 5)	997,573	1,051,604
Guaranteed investment certificate with interest at 1.2%, maturing in March 2024	105,109	103,863
Guaranteed investment certificate with interest at 1.2%, maturing in March 2024	 105,109	103,863
	\$ 1,207,863	\$ 1,259,402

4. Interfund balances

The interfund balances are non-interest bearing and carry no formal terms of repayment.

5. Endowment Assets

	 2022		2021
Heartwood Endowment Fund			
Community Foundation of Orillia managed fund, redeemable, earnings vary depending on quarterly results	\$ 380,921	\$	397,476
Cash surrender value of an insurance policy	 90,350		95,325
	 471,271		492,801
Stewardship Endowment Fund			
Community Foundation of Orillia managed fund, redeemable, earnings vary depending on quarterly results	 243,205		243,205
	\$ 714,476	\$	736,006

The insurance policy is held by the BMO Life Assurance Company and consists of a guaranteed interest account. Investment income includes interest income and market value adjustments.

The earnings and unrealized gains (losses) for the year were \$(4,975) (2021 - \$12,340).

The Community Foundation of Orillia (CFOA) holds funds in trust for The Couchiching Conservancy in a pooled fund with other funds that are invested with Connor, Clark and Lunn. It reports the investment income quarterly.

The pooled investment fund at October 31, 2022 consists of fixed income, Canadian equity, Canadian income equity, global equity, alternative investments and hedge strategies. Investment income includes dividend and interest income, realized investment gains and losses on the sale of investments and unrealized gains and losses on investments measured at fair value. As the organization's funds are pooled with CFOA's other funds, it is not possible to separate the realized investment income from its unrealized income.

The earnings and unrealized gains (losses) for the year were \$(68,418) (2021 - \$195,808).

The amounts shown include an estimate of the earnings and unrealized gains (losses) from the third quarter of the calendar year to October 31, 2022.

In addition to the endowment funds above, the Community Foundation of Orillia and Area controls the Land Stewardship Endowment Fund which grants investment income to the Conservancy annually 2022 - \$2,200 (2021 - \$2,000). The value of this endowment fund at October 31, 2022 was \$36,538 (2021 - \$43,664). As this endowment fund is not controlled by the conservancy, the value of the fund is not reflected in these financial statements.

6. Capital Assets

-			2022	2021
	Cost	Accumulated Amortization	Net Book Value	Net Book Value
Acquisition and Capital Fund				
Building - Grant Woods \$	439,708	\$ 63,512 \$	376,196 \$	385,967
Easement - Agnew Property	30,000	-	30,000	30,000
Easement - Dale	125,000	-	125,000	125,000
Easement - Deadman	46,500	-	46,500	46,500
Easement - Ironside Property	35,540	-	35,540	35,540
Easement - Konda Property	1	-	1	1
Easement - Larsen Property Easement - Leadbeater	198,500	-	198,500	198,500
Property	48,000	-	48,000	48,000
Easement - Ling	181,000	-	181,000	181,000
Easement - Mack Williams	75,000	-	75,000	75,000
Easement - Probst Property	36,750	-	36,750	36,750
Easement - Russell Property	7,500	-	7,500	7,500
Easement - Scout Valley	1	-	1	1
Easement - Wilkins Property	22,500	-	22,500	22,500
Land - Adams Property	220,000	-	220,000	220,000
Land - Alexander Hope-Smith				
Nature Reserve	145,000	-	145,000	145,000
Land - Berndt-Campbell Lane	3,342	-	3,342	3,342
Land - Bluebird Ranch	233,018	-	233,018	233,018
Land - Butler Property	9,552	-	9,552	9,552
Land - Carthew Bay Reserve	80,800	-	80,800	80,800
Land - Church Woods	750,000	-	750,000	750,000
Land - Church Woods Road	•		•	•
	2	-	2	2
Land - Elliott Woods	100,000	-	100,000	100,000
Land - Fawcett Nature Reserve	45,000	-	45,000	45,000
Land - Grant Wetlands Land - Grant Woods	147,500 288 423	-	147,500 288 423	147,500
Land - Hewetson Property	288,423 77,000	-	288,423 77,000	288,423 77,000
Land - Jennett Woods	175,000		175,000	175,000
Land - Marley Reserve	71,000	-	71,000	71,000
Land - McDarker Wetlands	16,752	-	16,752	16,752
Land - McIsaac Wetlands	20,000	-	20,000	20,000
Land - Nicholson Nature				,
Reserve	100,000	-	100,000	-
Land - Pitts Property	281,211	-	281,211	281,211
Land - Prospect Marsh	82,500	-	82,500	82,500
Land - Roehl Reserve	23,105	-	23,105	23,105
Land - Ron Reid Nature				
Reserve	501,979	-	501,979	501,979
Land - Starr Property	114,194	-	114,194	114,194
Land - Taylor Nature Reserve	210,326	-	210,326	210,326

(Continued)

6. Capital Assets (continued)

-			2022	2021
-	Cost	Accumulated Amortization	Net Book Value	Net Book Value
Acquisition and Capital Fund	(continued)			
Land - Thomas Agnew Reserve Land - Turnbull Ranch s Land - Waterthrush Woods Land - Whitney Wetland	45,000 299,400 16,000	\$-\$ -\$	45,000 299,400 \$ 16,000	45,000 299,400 16,000
Nature Reserve Land - Wolf Run Alvar	65,000 184,261	-	65,000 184,261	65,000 184,261
-	5,551,365	63,512	5,487,853	5,397,624
Operating Fund				
Furniture and fixtures Computer equipment	6,359 9,742	6,359 5,412	- 4,330	- 4,512
-	16,101	11,771	4,330	4,512
5	5,567,466	\$ 75,283 \$	5,492,183 \$	5,402,136

The easements for the Konda Property and Scout Valley have been recognized at a nominal value of \$1 each and the Church Woods road allowance has been recognized at a nominal value of \$2. Valuations were not necessary to obtain these easements and property, and due to the cost of obtaining appraisals, fair market valuations were not completed and are not planned.

7. Accounts Payable

	 2022	2021
Government liabilities Accrued liabilities	\$ 20,265 20,379	\$ 7,987 21,829
	\$ 40,644	\$ 29,816

8. Deferred Contributions

	2022	2021
Operating Fund		
Citizen Science Balance, beginning of year Plus: contributions received Less: contributions spent	\$ 11,761 \$ 97,460 (98,276)	25,628 79,205 (93,072)
Balance, end of year	10,945	11,761
Non-Project Balance, beginning of year Plus: contributions received Less: contributions spent Balance, end of year	502 - (502)	- 502 - 502
-		002
Other Project Balance, beginning of year Plus: contributions received	10,939 -	32,439
Less: contributions spent	<u>-</u>	(21,500)
Balance, end of year	10,939	10,939
Heartwood Operating Balance, beginning of year Plus: contributions received Less: contributions spent	4,007 - -	4,007 - -
Balance, end of year	4,007	4,007
SARBEX Balance, beginning of year Plus: contributions received Less: contributions spent	94,736 30,465 (13,273)	40,002 59,280 (4,546)
Balance, end of year	111,928	94,736
Gosling Balance, beginning of year Plus: contributions received Less: contributions spent	25,000 - (25,000)	- 50,000 (25,000)
Balance, end of year	<u> </u>	25,000
Total Operating Fund	137,819	146,945
		(Continued)

(Continued)

8. Deferred Contributions (continued)

	2022	2021
Acquisition and Capital Fund Acquisition		
Balance, beginning of year	20,000	-
Plus: contributions received	-	20,000
Less: contributions spent	(20,000)	
Balance, end of year		20,000
Corridors Campaign		
Balance, beginning of year	239,078	227,955
Plus: contributions received	155,146	322,586
Less: contributions spent	(139,547)	(311,463)
Balance, end of year	254,677	239,078
Total Acquisition and Capital Fund	254,677	259,078
Total Deferred Contributions	<mark>\$ 392,496</mark> \$	406,023

9.	Operating Funds		0000		0004
			2022		2021
	Unrestricted				
	Balance, beginning of year	\$	103,871	\$	89,381
	Surplus (deficit) for the year	•	(31,094)	Ψ	105,837
	Interfund transfer for SARBEX surplus		(7,959)		(8,347)
	Interfund transfer for investment income		(1,000)		152,346
	Interfund transfer for property protection fund donation		_		(5,000)
	Interfund transfer of operating surplus to president's				(0,000)
	reserve		-		(40,000)
	Interfund transfer of operating surplus to carden reserve		_		(4,000)
	Interfund transfer of operating surplus to property				(1,000)
	protection fund		-		(174,750)
	Interfund transfer of operating surplus to heartwood fund		_		(21,596)
	Interfund transfer from acquisition fund for administration				(21,000)
	allocation		_		10,000
					10,000
	Balance, end of year		64,818		103,871
	Invested in Capital Assets				
	Balance, beginning of year		4,512		1,704
	Computer equipment purchases		1,242		4,012
	Amortization for the year		(1,424)		(1,204)
	Balance, end of year		4,330		4,512
	President's Reserve - Internally Restricted				
	Balance, beginning and end of year		217,337		177,337
	Interfund transfer for investment loss to acquisition reserve		211,001		111,001
	fund		(8,546)		-
	Interfund transfer for investment loss to property protection		• • •		
	reserve fund		(18,564)		-
	Interfund transfer to carden conservation reserve fund for				
	investment loss		(928)		-
	Interfund transfer to stewardship endowment fund for				
	investment loss		(9,030)		-
	Interfund transfer to heartwood endowment fund for				
	investment loss		(16,327)		-
	Interfund transfer for operating surplus		-		40,000
	Balance, end of year		163,942		217,337
		¢	233,090	\$	325 720
		φ	233,030	ψ	325,720

10.	Acquisition and Capital Funds			
			2022	2021
	Invested in Capital Assets			
	Balance, beginning of year	\$	5,397,624 \$	5,333,053
	Amortization for the year		(9,771)	(9,771)
	Property and easement acquisitions		100,000	74,342
	Balance, end of year	_	5,487,853	5,397,624
	Acquisition Reserve Fund			
	Balance, beginning of year		230,174	221,827
	Surplus (deficit) for the year		(14,546)	36,877
	Interfund transfer for SARBEX surplus		7,959	8,347
	Interfund transfer for investment income		-	(26,877)
	Interfund transfer for investment loss		8,546	-
	Interfund transfer to operating fund for administration			
	allocation		-	(10,000)
	Balance, end of year		232,133	230,174
		<u>\$</u>	5,719,986 \$	5,627,798

11.	Other Internally Restricted Funds	 2022	2021
	Property Protection Reserve Fund		
	Balance, beginning of year	\$ 500,000 \$	320,250
	Surplus (deficit) for the year	(18,564)	38,803
	Interfund transfer for operating surplus	-	174,750
	Interfund transfer for investment income	-	(38,803)
	Interfund transfer for donation income	-	5,000
	Interfund transfer for investment loss	 18,564	-
	Balance, end of year	 500,000	500,000
	Carden Conservation Reserve Fund		
	Balance, beginning of year	25,000	21,000
	Surplus (deficit) for the year	(928)	2,544
	Interfund transfer for investment income	-	(2,544)
	Interfund transfer of operating surplus	-	4,000
	Interfund transfer for investment loss	 928	
	Balance, end of year	 25,000	25,000
	Heartwood Endowment Fund		
	Balance, beginning of year	460,085	381,064
	Surplus for the year	44,112	112,079
	Interfund transfer for investment income	-	(54,654)
	Interfund transfer for operating surplus	-	21,596
	Interfund transfer for investment loss	 16,327	-
	Balance, end of year	 520,524	460,085
		\$ 1,045,524 \$	985,085

12. Other Externally Restricted Funds

	2022	2021
Stewardship Endowment Fund		
Balance, beginning of year	243,205	243,205
Surplus (deficit) for the year	(9,030)	29,468
Interfund transfer for investment loss	9,030	-
Interfund transfer for investment income	<u> </u>	(29,468)
	\$ 243,205	\$ 243,205

13. Commitments

As part of a habitat offset agreement, the organization signed an agreement to lease a property in the Township of Carden for an initial period from February 2015 to January 2020. The lease carried a cost of \$13,970 per year and the organization exercised the option to extend the property lease for an additional 2 years at a cost of \$17,463 per year. On December 8, 2021, an agreement was reached to extend the lease for another five years from February 2022 to January 2027 at a cost of \$17,463 per year.

In addition, the organization committed to leasing another property in the Township of Carden for an initial period of October 2016 to September 2021. The lease carries a cost of \$1,305 per year. In the current fiscal year, the organization reached an agreement to lease the land for another five years from October 2021 to September 2026.

The minimum annual lease payments for the next five years is as follows:

2023	\$ 18,768
2024	18,768
2025	18,768
2026	18,768
2027	4,366

14. Budget Information

The budget figures presented for comparison purposes are unaudited.

15. Contributed Materials and Services

These statements include \$88,852 (2021 - \$82,350) of contributed materials and services (including volunteer labour) that have been recorded at their fair value at the time of contribution.

16. COVID-19

The outbreak of the Coronavirus pandemic ("COVID-19") has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruptions to businesses and organizations globally resulting in an economic slowdown. The duration and impact of the COVID-19 outbreak is unknown at this time, nor is the efficacy of the government and central bank monetary and fiscal interventions designed to stabilize economic conditions. As a result, it is not possible to reliably estimate the length and severity of these developments, nor the impact on the financial position and financial results of the organization in future periods.

17. Comparative Figures

Certain prior year figures have been reclassified to conform to the current year presentation.

The Couchiching Conservancy Schedule 1 - Donations and Grant Revenue For the Year Ended October 31, 2022

	С	perating Fund	cquisition Capital Fun	Other Fund	October 31 2022	October 31 2021
Donations						
General In kind - general In kind - membership Membership Property and easements	\$	230,671 76,748 12,104 10,322	\$ 59,548 - - 100,000	\$ 60,439 - - - -	\$ 350,658 76,748 12,104 10,322 100,000	\$ 502,808 66,626 15,724 16,277 71,000
	\$	329,845	\$ 159,548	\$ 60,439	\$ 549,832	\$ 672,435
Grant Revenue						
Government of Canada Province of Ontario Other	\$	9,072 3,209 265,845	\$ -	\$ -	\$ 9,072 3,209 265,845	\$ - - 291,862
	\$	278,126	\$ -	\$ -	\$ 278,126	\$ 291,862