The Couchiching Conservancy Financial Statements For the Year Ended October 31, 2022

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Chartered Professional Accountants

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Independent Auditors' Report

To the Members of The Couchiching Conservancy

Qualified Opinion

We have audited the accompanying financial statements of The Couchiching Conservancy, which comprise the statement of financial position as at October 31, 2022, and the statements of operations and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effect of the matter described in the *Basis for Qualified Opinion* section of our report, the financial statements present fairly, in all material respects, the financial position of The Couchiching Conservancy as at October 31, 2022, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, The Couchiching Conservancy derives revenue from donations and special events, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of The Couchiching Conservancy. Therefore, we were not able to determine whether any adjustments might be necessary to donations, special events revenues, net assets, and cash flows from operations for the years ended October 31, 2022 and 2021, current assets as at October 31, 2022 and 2021, and net assets as at November 1 and October 31 for both the October 31, 2022 and 2021 years. Our audit opinion on the financial statements for the year ended October 31, 2022 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

• Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

• Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Sehn Trickey

Hehn Trickey Professional Corporation Chartered Professional Accountants

Authorized to practise public accounting by the Chartered Professional Accountants of Ontario

Orillia, Ontario February 2, 2023

The Couchiching Conservancy Statement of Financial Position As at October 31, 2022

| | Operating Fund | cquisition & | Other Fund | October 31 2022 | October 31 2021 |
|--|-------------------|-----------------|----------------------|----------------------|----------------------------|
| Assets | | | | | |
| Current | | | | | |
| Cash and bank | \$ 231,581 | \$ - | \$ - \$ | - , | \$ 207,527 1,259,402 |
| Short-term investments (Note 3) Accounts receivable | 196,053 9,088 | 486,810 | 525,000 | 1,207,863 9,088 | 1,259,402 3,115 |
| Government grants receivable | 9,201 | - | - | 9,201 | |
| Accrued interest receivable | 1,335 | - | - | 1,335 | 1,660 |
| Prepaid expenses | 9,218 | - | - | 9,218 | 7,801 |
| | 456,476 | 486,810 | 525,000 | 1,468,286 | 1,479,505 |
| Endowment assets (Note 5) | - | - | 714,476 | 714,476 | 736,006 |
| Capital assets (Note 6) | 4,330 | 5,487,853 | - | 5,492,183 | 5,402,136 |
| | \$ 460,806 | \$ 5,974,663 | \$ 1,239,476 \$ | 7,674,945 | \$ 7,617,647 |
| Liabilities and Net Assets | | | | | |
| Current | | | | | |
| Accounts payable (Note 7) | \$ 40,644 | \$ - | \$ - \$ | 40,644 | \$ 29,816 |
| Interfund balances (Note 4) | 49,253 | | (49,253) | | |
| Deferred contributions (Note 8) | 137,819 | 254,677 | - | 392,496 | 406,023 |
| | 227,716 | 254,677 | (49,253) | 433,140 | 435,839 |
| Net Assets | | | | | |
| Unrestricted (Note 9) | 64,818 | - | - | 64,818 | 103,871 |
| Invested in capital assets (Note 9 and 10) | 4,330 | 5,487,853 | - | 5,492,183 | 5,402,136 |
| Internally restricted - acquisition (Note 10) | - | 232,133 | - | 232,133 | 230,174 |
| President's reserve (Note 9) | 163,942 | - | - | 163,942 | 217,337 |
| Internally restricted - other (Note 11) Externally restricted - other (Note 12) | - | | 1,045,524 243,205 | 1,045,524 243,205 | 985,085 243,205 |
| | 222.000 | E 740 096 | - | | |
| | 233,090 | 5,719,986 | 1,288,729 | 7,241,805 | 7,181,808 |
| | 460,806 | \$ 5,974,663 | 1,239,476 \$ | 7,674,945 | 7,617,647 |

The Couchiching Conservancy Statement of Operations and Changes in Net Assets For the Year Ended October 31, 2022

| | Operating Fund | cquisition & Capital Fund | Other Fund | October 31 2022 | Budget (Note 14) | October 31 2021 |
|---|-------------------|------------------------------|-----------------|--------------------|-----------------------------|--------------------|
| Revenues | | | | | | |
| Donations (Schedule 1) | \$ 329,845 | \$ 159,548 | \$ 60,439 | \$ 549,832 | \$ 930,516 | \$ 672,435 |
| Grants (Schedule 1) | 278,126 | - | - | 278,126 | 319,933 | 291,862 |
| Investment income (loss) (Note 5) Merchandise and services | (19,998) | (8,546) | (44,850) | (73,394) | 110,000 15,800 | 208,148 12,669 |
| Miscellaneous | 16,735 20 | - | - | 16,735 20 | 1,000 | 12,009 |
| Special events | 20 58,516 | - | - | 58,516 | 51,000 | 51,471 |
| Special events | 50,510 | - | - | 50,510 | 51,000 | 51,471 |
| | 663,244 | 151,002 | 15,589 | 829,835 | 1,428,249 | 1,236,586 |
| Expenses | | | | | | |
| Advertising and promotion | 79 | 775 | - | 854 | 1,350 | 733 |
| Amortization | 1,424 | 9,771 | - | 11,195 | - | 10,975 |
| Bank charges and interest | 6,209 | - | - | 6,209 | 4,000 | 5,825 |
| Contributions to partners | - | - | - | - | - | 200,000 |
| Dues, fees and licences | 5,257 | - | - | 5,257 | 3,275 | 2,859 |
| Fundraising and volunteers | 970 | - | - | 970 | 4,500 | 774 |
| General and office | 4,061 | 14,650 | - | 18,711 | 19,300 | 15,083 |
| Insurance | 7,825 | - | - | 7,825 | 10,000 | 9,103 |
| Materials and supplies | 3,542 | - | - | 3,542 | 3,500 | 6 |
| Printing and postage | 4,503 | - | - | 4,503 | 9,496 | 9,014 |
| Professional fees and closing costs | 46,929 | 32,123 | - | 79,052 | 52,212 | 43,623 |
| Property taxes and maintenance | 16,448 | - | - | 16,448 | 14,520 | 15,511 |
| Property and easement acquisitions | - | 100,000 | - | 100,000 | 350,000 | 74,342 |
| Property lease | 19,033 | - | - | 19,033 | 19,068 | 18,175 |
| Purchased merchandise | - | - | - | - | 1,000 | 546 |
| Special events | 4,677 | - | - | 4,677 | 5,000 | 3,708 |
| Subcontracts | 23,561 | - | - | 23,561 | 66,589 | 26,041 |
| Training and conference | 3,319 | - | - | 3,319 | 4,820 | 1,956 |
| Travel | 10,276 | - | - | 10,276 | 8,016 | 4,454 |
| Utilities and telephone | 8,918 | | - | 8,918 | 9,100 | 5,245 |
| Wages and benefits | 527,488 | 18,000 | - | 545,488 | 494,551 | 469,968 |
| | 694,519 | 175,319 | - | 869,838 | 1,080,297 | 917,941 |
| Excess (deficiency) of revenues over expenses | (31,275) | (24,317) | 15,589 | (40,003) | 347,952 | 318,645 |
| Interfund transfers | (61,355) | 16,505 | 44,850 | - | - | - |
| Property and easement acquisitions | - | 100,000 | - | 100,000 | - | 74,342 |
| Net assets, beginning of year | 325,720 | 5,627,798 | 1,228,290 | 7,181,808 | 7,181,808 | 6,788,821 |
| Net assets, end of year (Note 9, 10, 11 and 12) | \$ 233,090 | \$ 5,719,986 | \$ 1,288,729 | \$ 7,241,805 | \$ 7,529,760 | \$ 7,181,808 |

The accompanying notes are an integral part of these financial statements.

The Couchiching Conservancy Statement of Cash Flows As at October 31, 2022

| | Operating Fund | quisition & apital Fund | (| Other Fund | October 31 2022 | October 31 2021 |
|---|--------------------------|----------------------------|----|------------------|----------------------------|-----------------------------|
| Cash provided by (used in) | | | | | | |
| Operating activities Excess of revenues over expenses | \$ (31,275) | \$ (24,317) | \$ | 15,589 | \$ (40,003) | \$ 318,645 |
| Items not involving cash Amortization of capital assets Property and easement acquisitions Interfund transfers | 1,424 - (61,355) | 9,771 74,342 16,505 | | - - 44,850 | 11,195 74,342 - | 10,975 74,342 |
| | (91,206) | 76,301 | | 60,439 | 45,534 | 403,962 |
| Changes in non-cash working capital balances Accounts receivable Government grants receivable | (5,973) (9,201) | - | | - | (5,973) (9,201) | 11,567 5,845 |
| Accrued interest receivable Prepaid expenses Accounts payable | 325 (1,417) 10,828 | - | | - | 325 (1,417) 10,828 | 4,547 (2,826) (4,585) |
| Deferred contributions Change in interfund balances | (9,126) 81,969 | (4,401) - | | - (81,969) | (13,527) | 75,993 |
| | (23,801) | 71,900 | | (21,530) | 26,569 | 494,503 |
| Investing and financing activities Property and easement acquisition Purchase of furniture and equipment Purchase of endowment assets, investment income and increase | - (1,242) | (74,342) - | | - | (74,342) (1,242) | (74,342) (4,012) |
| in cash surrender value of insurance policy | - | - | | 21,530 | 21,530 | (91,994) |
| | (1,242) | (74,342) | | 21,530 | (54,054) | (170,348) |
| Increase (decrease) in cash during the year Cash and cash equivalents, beginning of year | (25,043) 452,677 | (2,442) 489,252 | | - 525,000 | (27,485) 1,466,929 | 324,155 1,142,774 |
| Cash and cash equivalents, end of year | \$ 427,634 | \$ 486,810 | \$ | 525,000 | \$ 1,439,444 | \$ 1,466,929 |
| Represented by Cash and bank Short-term investments (Note 3) | \$ 231,581 196,053 | \$ - 486,810 | \$ | - 525,000 | \$ 231,581 1,207,863 | \$ 207,527 1,259,402 |
| | \$ 427,634 | \$ 486,810 | \$ | 525,000 | \$ 1,439,444 | \$ 1,466,929 |

The accompanying notes are an integral part of these financial statements.

1. Significant Accounting Policies

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

| Nature of Organization | The Couchiching Conservancy was incorporated without share |
|------------------------|--|
| | capital under the laws of Canada on November 4, 1993. The |
| | objectives of the organization are as follows: |

- a) To preserve, protect, restore and improve the natural environment of the Couchiching Severn region.
- b) To encourage and foster an understanding and awareness of the natural environment and its value in enhancing our quality of life.
- c) To acquire, maintain and preserve lands, or interests in lands, of ecological, recreational, scientific, scenic, heritage or open space value.
- d) To promote and undertake research and data collection on the natural environment and to distribute the findings to the public.

The organization is a registered charity and, as such, is exempt from income tax and may issue income tax receipts to donors.

Fund Accounting The organization follows the restricted fund method of accounting for contributions.

The Operating Fund accounts for the organization's program delivery and administrative activities, which include the stewardship of existing properties and the indirect costs of property acquisition. This fund reports unrestricted resources and restricted operating grants.

The President's Reserve is part of the operating fund created by a motion of the Board of Directors for future core operating expenditures of the organization.

The Acquisition and Capital Fund reports the assets, liabilities, revenues and direct expenses related to the organization's property acquisitions. The Board of Directors established this fund for the purpose of acquiring lands in accordance with the organization's objectives.

1. Significant Accounting Policies (continued)

Fund Accounting (continued)

The Other Fund encompasses the Property Protection Reserve Fund, the Carden Conservation Reserve Fund, the Stewardship Endowment Fund and the Heartwood Endowment Fund.

The Property Protection Reserve Fund reports the assets, revenues and expenditures related to the organization's property protection investments. The Board established this fund to provide investment income to maintain properties acquired, as well as to provide a source of funds for the enforcement of ecological conditions covering properties owned, protected under a conservation easement or under a management agreement.

The Carden Conservation Reserve Fund reports the assets, revenues and expenditures related to funds designated by the organization to be used directly for conservation activities on the Carden Plain.

The Stewardship Endowment Fund was established in accordance with funding agreements for the purchase of particular properties. The investment income from these funds is to be used for the stewardship of lands within the Natural Area Conservation Plan.

The Heartwood Endowment Fund was established with the purpose of providing the Couchiching Conservancy with a stable and ongoing funding stream with the intention of further increasing the permanency of the organization. It is to be used for operations, stewardship and further investment. It is not to be used for land acquisitions. The investments held in this Endowment Fund are invested based on a long-term time horizon.

1. Significant Accounting Policies (continued)

Revenue Recognition Restricted contributions and grants are recognized as revenue of the appropriate fund in the year in which the related expenses are incurred. Unrestricted contributions and grants are recognized as revenue of the appropriate fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from merchandise and services and special events is recognized at the time of shipment, when the service is rendered or when the event occurs.

Investment income is recognized quarterly from the fund statements provided by The Community Foundation of Orillia and Area (CFOA) and annually from the statements provided by BMO Life Assurance Company. Investment income from CFOA includes realized income and unrealized gains and losses (Note 5).

Contributed Materials and Services

Contributed materials and services which are used in the normal course of the organization's operations and would otherwise have been purchased are recorded at their fair value at the date of contribution if fair value can be reasonably estimated. Volunteers contribute their time to assist the organization in carrying out its various activities and contributions are recognized at their fair value at the date of contribution if fair value at the date of contributions are recognized at their fair value at the date of contribution if fair value can be reasonably estimated.

| Financial Instruments | Initial and subsequent measurement |
|-----------------------|--|
| | The organization initially measures its financial assets and liabilities at fair value. |
| | The organization subsequently measures all its financial assets and liabilities at cost or amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in the fair value of these financial instruments are recognized in net income in the period incurred. |
| | Financial assets measured at cost or amortized cost include cash, accounts receivable, government grants receivable and accrued interest receivable. |
| | Financial liabilities measured at cost or amortized cost include accounts payable and interfund balances. |
| | Financial assets measured at fair value include short-term investments and endowment assets. |
| | Impairment |
| | For financial assets measured at cost or amortized cost, the organization determines whether there are indications of possible impairment. When there is an indication of impairment, and the organization determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows, a write-down is recognized in net income. A previously recognized impairment loss may be reversed to the extent of the improvement. The carrying amount of the financial asset may not be greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income. |
| | |
| | |

1. Significant Accounting Policies (continued)

| Capital Assets | Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date or contribution. Where fair value cannot be reasonably determined contributed capital assets are recorded at a nominal amount. | | | | | | | |
|------------------------------|--|--|--|--|--|--|--|--|
| | Furniture and equipment are included in the Operating Fund and buildings are included in the Acquisition and Capital Fund. Amortization based on the estimated useful life of the asset is calculated as follows: | | | | | | | |
| | Buildings- 45 years straight line basisFurniture and equipment- 10 years straight line basisComputer equipment- 5 years straight line basis | | | | | | | |
| | The purchase of property and easements by the Acquisition and Capital Fund are charged to the statement of operations and changes in net assets in the period of acquisition. These acquisitions are then transferred to the statement of financial position as capital assets and in the fund balances as an investment in capital assets. | | | | | | | |
| Use of Estimates | The preparation of financial statements in accordance Canadian Accounting Standards for Not-for-Profit Organizations requires management to make estimates that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future. | | | | | | | |
| Cash and Cash Equivalents | Cash and cash equivalents consist of cash on hand, bank balances and short-term investments. | | | | | | | |

2. Financial Instruments

The organization has a comprehensive risk management framework to monitor, evaluate and manage the principle risks assumed with financial instruments. The risks that arise from transacting financial instruments include credit risk and liquidity risk.

(a) Credit risk:

The organization is exposed to credit risk with respect to accounts receivable, grants receivable, accrued interest receivable, short-term investments and long-term investments. The organization assesses, on a continuous basis, the accounts receivable on the basis of amounts it is virtually certain to receive. The credit risk with respect to the short-term and long-term investments is insignificant since the majority are held in large financial institutions.

(b) Liquidity risk:

The organization's exposure to liquidity risk is dependent on the receipt of funds from its major funding sources and other related fundraising sources, whether in the form of grant revenue, fundraising or investment income.

3. Short-term Investments

| | 2022 | 2021 |
|---|-----------------|-----------------|
| Advantage savings account with interest at 0% | \$ 72 | \$ 72 |
| Community Foundation of Orillia managed fund, redeemable, earnings vary depending on quarterly results (Note 5) | 997,573 | 1,051,604 |
| Guaranteed investment certificate with interest at 1.2%, maturing in March 2024 | 105,109 | 103,863 |
| Guaranteed investment certificate with interest at 1.2%, maturing in March 2024 | 105,109 | 103,863 |
| | \$ 1,207,863 | \$ 1,259,402 |

4. Interfund balances

The interfund balances are non-interest bearing and carry no formal terms of repayment.

5. Endowment Assets

| | 2022 | | 2021 |
|--|---------------|----|---------|
| Heartwood Endowment Fund | | | |
| Community Foundation of Orillia managed fund, redeemable, earnings vary depending on quarterly results | \$ 380,921 | \$ | 397,476 |
| Cash surrender value of an insurance policy | 90,350 | | 95,325 |
| | 471,271 | | 492,801 |
| Stewardship Endowment Fund | | | |
| Community Foundation of Orillia managed fund, redeemable, earnings vary depending on quarterly results | 243,205 | | 243,205 |
| | \$ 714,476 | \$ | 736,006 |

The insurance policy is held by the BMO Life Assurance Company and consists of a guaranteed interest account. Investment income includes interest income and market value adjustments.

The earnings and unrealized gains (losses) for the year were \$(4,975) (2021 - \$12,340).

The Community Foundation of Orillia (CFOA) holds funds in trust for The Couchiching Conservancy in a pooled fund with other funds that are invested with Connor, Clark and Lunn. It reports the investment income quarterly.

The pooled investment fund at October 31, 2022 consists of fixed income, Canadian equity, Canadian income equity, global equity, alternative investments and hedge strategies. Investment income includes dividend and interest income, realized investment gains and losses on the sale of investments and unrealized gains and losses on investments measured at fair value. As the organization's funds are pooled with CFOA's other funds, it is not possible to separate the realized investment income from its unrealized income.

The earnings and unrealized gains (losses) for the year were \$(68,418) (2021 - \$195,808).

The amounts shown include an estimate of the earnings and unrealized gains (losses) from the third quarter of the calendar year to October 31, 2022.

In addition to the endowment funds above, the Community Foundation of Orillia and Area controls the Land Stewardship Endowment Fund which grants investment income to the Conservancy annually 2022 - \$2,200 (2021 - \$2,000). The value of this endowment fund at October 31, 2022 was \$36,538 (2021 - \$43,664). As this endowment fund is not controlled by the conservancy, the value of the fund is not reflected in these financial statements.

6. Capital Assets

| - | | | 2022 | 2021 |
|---|--------------------|-----------------------------|--------------------|-------------------|
| | Cost | Accumulated Amortization | Net Book Value | Net Book Value |
| Acquisition and Capital Fund | | | | |
| Building - Grant Woods \$ | 439,708 | \$ 63,512 \$ | 376,196 \$ | 385,967 |
| Easement - Agnew Property | 30,000 | - | 30,000 | 30,000 |
| Easement - Dale | 125,000 | - | 125,000 | 125,000 |
| Easement - Deadman | 46,500 | - | 46,500 | 46,500 |
| Easement - Ironside Property | 35,540 | - | 35,540 | 35,540 |
| Easement - Konda Property | 1 | - | 1 | 1 |
| Easement - Larsen Property Easement - Leadbeater | 198,500 | - | 198,500 | 198,500 |
| Property | 48,000 | - | 48,000 | 48,000 |
| Easement - Ling | 181,000 | - | 181,000 | 181,000 |
| Easement - Mack Williams | 75,000 | - | 75,000 | 75,000 |
| Easement - Probst Property | 36,750 | - | 36,750 | 36,750 |
| Easement - Russell Property | 7,500 | - | 7,500 | 7,500 |
| Easement - Scout Valley | 1 | - | 1 | 1 |
| Easement - Wilkins Property | 22,500 | - | 22,500 | 22,500 |
| Land - Adams Property | 220,000 | - | 220,000 | 220,000 |
| Land - Alexander Hope-Smith | | | | |
| Nature Reserve | 145,000 | - | 145,000 | 145,000 |
| Land - Berndt-Campbell Lane | 3,342 | - | 3,342 | 3,342 |
| Land - Bluebird Ranch | 233,018 | - | 233,018 | 233,018 |
| Land - Butler Property | 9,552 | - | 9,552 | 9,552 |
| Land - Carthew Bay Reserve | 80,800 | - | 80,800 | 80,800 |
| Land - Church Woods | 750,000 | - | 750,000 | 750,000 |
| Land - Church Woods Road | • | | • | • |
| | 2 | - | 2 | 2 |
| Land - Elliott Woods | 100,000 | - | 100,000 | 100,000 |
| Land - Fawcett Nature Reserve | 45,000 | - | 45,000 | 45,000 |
| Land - Grant Wetlands Land - Grant Woods | 147,500 288 423 | - | 147,500 288 423 | 147,500 |
| Land - Hewetson Property | 288,423 77,000 | - | 288,423 77,000 | 288,423 77,000 |
| Land - Jennett Woods | 175,000 | | 175,000 | 175,000 |
| Land - Marley Reserve | 71,000 | - | 71,000 | 71,000 |
| Land - McDarker Wetlands | 16,752 | - | 16,752 | 16,752 |
| Land - McIsaac Wetlands | 20,000 | - | 20,000 | 20,000 |
| Land - Nicholson Nature | | | | , |
| Reserve | 100,000 | - | 100,000 | - |
| Land - Pitts Property | 281,211 | - | 281,211 | 281,211 |
| Land - Prospect Marsh | 82,500 | - | 82,500 | 82,500 |
| Land - Roehl Reserve | 23,105 | - | 23,105 | 23,105 |
| Land - Ron Reid Nature | | | | |
| Reserve | 501,979 | - | 501,979 | 501,979 |
| Land - Starr Property | 114,194 | - | 114,194 | 114,194 |
| Land - Taylor Nature Reserve | 210,326 | - | 210,326 | 210,326 |
| | | | | |

(Continued)

6. Capital Assets (continued)

| - | | | 2022 | 2021 |
|--|-----------------------------|-----------------------------|--------------------------------|-----------------------------|
| - | Cost | Accumulated Amortization | Net Book Value | Net Book Value |
| Acquisition and Capital Fund | (continued) | | | |
| Land - Thomas Agnew Reserve Land - Turnbull Ranch s Land - Waterthrush Woods Land - Whitney Wetland | 45,000 299,400 16,000 | \$-\$ -\$ | 45,000 299,400 \$ 16,000 | 45,000 299,400 16,000 |
| Nature Reserve Land - Wolf Run Alvar | 65,000 184,261 | - | 65,000 184,261 | 65,000 184,261 |
| - | 5,551,365 | 63,512 | 5,487,853 | 5,397,624 |
| Operating Fund | | | | |
| Furniture and fixtures Computer equipment | 6,359 9,742 | 6,359 5,412 | - 4,330 | - 4,512 |
| - | 16,101 | 11,771 | 4,330 | 4,512 |
| 5 | 5,567,466 | \$ 75,283 \$ | 5,492,183 \$ | 5,402,136 |

The easements for the Konda Property and Scout Valley have been recognized at a nominal value of \$1 each and the Church Woods road allowance has been recognized at a nominal value of \$2. Valuations were not necessary to obtain these easements and property, and due to the cost of obtaining appraisals, fair market valuations were not completed and are not planned.

7. Accounts Payable

| | 2022 | 2021 |
|---|------------------------|-----------------------|
| Government liabilities Accrued liabilities | \$ 20,265 20,379 | \$ 7,987 21,829 |
| | \$ 40,644 | \$ 29,816 |
| | | |

8. Deferred Contributions

| | 2022 | 2021 |
|---|-------------------------------------|------------------------------|
| Operating Fund | | |
| Citizen Science Balance, beginning of year Plus: contributions received Less: contributions spent | \$ 11,761 \$ 97,460 (98,276) | 25,628 79,205 (93,072) |
| Balance, end of year | 10,945 | 11,761 |
| Non-Project Balance, beginning of year Plus: contributions received Less: contributions spent Balance, end of year | 502 - (502) | - 502 - 502 |
| - | | 002 |
| Other Project Balance, beginning of year Plus: contributions received | 10,939 - | 32,439 |
| Less: contributions spent | <u>-</u> | (21,500) |
| Balance, end of year | 10,939 | 10,939 |
| Heartwood Operating Balance, beginning of year Plus: contributions received Less: contributions spent | 4,007 - - | 4,007 - - |
| Balance, end of year | 4,007 | 4,007 |
| SARBEX Balance, beginning of year Plus: contributions received Less: contributions spent | 94,736 30,465 (13,273) | 40,002 59,280 (4,546) |
| Balance, end of year | 111,928 | 94,736 |
| Gosling Balance, beginning of year Plus: contributions received Less: contributions spent | 25,000 - (25,000) | - 50,000 (25,000) |
| Balance, end of year | <u> </u> | 25,000 |
| Total Operating Fund | 137,819 | 146,945 |
| | | (Continued) |

(Continued)

8. Deferred Contributions (continued)

| | 2022 | 2021 |
|---|----------------------------|-----------|
| Acquisition and Capital Fund Acquisition | | |
| Balance, beginning of year | 20,000 | - |
| Plus: contributions received | - | 20,000 |
| Less: contributions spent | (20,000) | |
| Balance, end of year | | 20,000 |
| Corridors Campaign | | |
| Balance, beginning of year | 239,078 | 227,955 |
| Plus: contributions received | 155,146 | 322,586 |
| Less: contributions spent | (139,547) | (311,463) |
| Balance, end of year | 254,677 | 239,078 |
| Total Acquisition and Capital Fund | 254,677 | 259,078 |
| Total Deferred Contributions | <mark>\$ 392,496</mark> \$ | 406,023 |
| | | |

| 9. | Operating Funds | | 0000 | | 0004 |
|----|---|----|----------|----|-----------|
| | | | 2022 | | 2021 |
| | Unrestricted | | | | |
| | Balance, beginning of year | \$ | 103,871 | \$ | 89,381 |
| | Surplus (deficit) for the year | • | (31,094) | Ψ | 105,837 |
| | Interfund transfer for SARBEX surplus | | (7,959) | | (8,347) |
| | Interfund transfer for investment income | | (1,000) | | 152,346 |
| | Interfund transfer for property protection fund donation | | _ | | (5,000) |
| | Interfund transfer of operating surplus to president's | | | | (0,000) |
| | reserve | | - | | (40,000) |
| | Interfund transfer of operating surplus to carden reserve | | _ | | (4,000) |
| | Interfund transfer of operating surplus to property | | | | (1,000) |
| | protection fund | | - | | (174,750) |
| | Interfund transfer of operating surplus to heartwood fund | | _ | | (21,596) |
| | Interfund transfer from acquisition fund for administration | | | | (21,000) |
| | allocation | | _ | | 10,000 |
| | | | | | 10,000 |
| | Balance, end of year | | 64,818 | | 103,871 |
| | | | | | |
| | Invested in Capital Assets | | | | |
| | Balance, beginning of year | | 4,512 | | 1,704 |
| | Computer equipment purchases | | 1,242 | | 4,012 |
| | Amortization for the year | | (1,424) | | (1,204) |
| | Balance, end of year | | 4,330 | | 4,512 |
| | President's Reserve - Internally Restricted | | | | |
| | Balance, beginning and end of year | | 217,337 | | 177,337 |
| | Interfund transfer for investment loss to acquisition reserve | | 211,001 | | 111,001 |
| | fund | | (8,546) | | - |
| | Interfund transfer for investment loss to property protection | | • • • | | |
| | reserve fund | | (18,564) | | - |
| | Interfund transfer to carden conservation reserve fund for | | | | |
| | investment loss | | (928) | | - |
| | Interfund transfer to stewardship endowment fund for | | | | |
| | investment loss | | (9,030) | | - |
| | Interfund transfer to heartwood endowment fund for | | | | |
| | investment loss | | (16,327) | | - |
| | Interfund transfer for operating surplus | | - | | 40,000 |
| | Balance, end of year | | 163,942 | | 217,337 |
| | | ¢ | 233,090 | \$ | 325 720 |
| | | φ | 233,030 | ψ | 325,720 |

| 10. | Acquisition and Capital Funds | | | |
|-----|---|-----------|--------------|-----------|
| | | | 2022 | 2021 |
| | Invested in Capital Assets | | | |
| | Balance, beginning of year | \$ | 5,397,624 \$ | 5,333,053 |
| | Amortization for the year | | (9,771) | (9,771) |
| | Property and easement acquisitions | | 100,000 | 74,342 |
| | Balance, end of year | _ | 5,487,853 | 5,397,624 |
| | Acquisition Reserve Fund | | | |
| | Balance, beginning of year | | 230,174 | 221,827 |
| | Surplus (deficit) for the year | | (14,546) | 36,877 |
| | Interfund transfer for SARBEX surplus | | 7,959 | 8,347 |
| | Interfund transfer for investment income | | - | (26,877) |
| | Interfund transfer for investment loss | | 8,546 | - |
| | Interfund transfer to operating fund for administration | | | |
| | allocation | | - | (10,000) |
| | Balance, end of year | | 232,133 | 230,174 |
| | | <u>\$</u> | 5,719,986 \$ | 5,627,798 |
| | | | | |

| 11. | Other Internally Restricted Funds | 2022 | 2021 |
|-----|--|--------------------|----------|
| | Property Protection Reserve Fund | | |
| | Balance, beginning of year | \$ 500,000 \$ | 320,250 |
| | Surplus (deficit) for the year | (18,564) | 38,803 |
| | Interfund transfer for operating surplus | - | 174,750 |
| | Interfund transfer for investment income | - | (38,803) |
| | Interfund transfer for donation income | - | 5,000 |
| | Interfund transfer for investment loss | 18,564 | - |
| | Balance, end of year | 500,000 | 500,000 |
| | Carden Conservation Reserve Fund | | |
| | Balance, beginning of year | 25,000 | 21,000 |
| | Surplus (deficit) for the year | (928) | 2,544 |
| | Interfund transfer for investment income | - | (2,544) |
| | Interfund transfer of operating surplus | - | 4,000 |
| | Interfund transfer for investment loss | 928 | |
| | Balance, end of year | 25,000 | 25,000 |
| | Heartwood Endowment Fund | | |
| | Balance, beginning of year | 460,085 | 381,064 |
| | Surplus for the year | 44,112 | 112,079 |
| | Interfund transfer for investment income | - | (54,654) |
| | Interfund transfer for operating surplus | - | 21,596 |
| | Interfund transfer for investment loss | 16,327 | - |
| | Balance, end of year | 520,524 | 460,085 |
| | | \$ 1,045,524 \$ | 985,085 |

12. Other Externally Restricted Funds

| | 2022 | 2021 |
|--|------------|------------|
| Stewardship Endowment Fund | | |
| Balance, beginning of year | 243,205 | 243,205 |
| Surplus (deficit) for the year | (9,030) | 29,468 |
| Interfund transfer for investment loss | 9,030 | - |
| Interfund transfer for investment income | <u> </u> | (29,468) |
| | \$ 243,205 | \$ 243,205 |

13. Commitments

As part of a habitat offset agreement, the organization signed an agreement to lease a property in the Township of Carden for an initial period from February 2015 to January 2020. The lease carried a cost of \$13,970 per year and the organization exercised the option to extend the property lease for an additional 2 years at a cost of \$17,463 per year. On December 8, 2021, an agreement was reached to extend the lease for another five years from February 2022 to January 2027 at a cost of \$17,463 per year.

In addition, the organization committed to leasing another property in the Township of Carden for an initial period of October 2016 to September 2021. The lease carries a cost of \$1,305 per year. In the current fiscal year, the organization reached an agreement to lease the land for another five years from October 2021 to September 2026.

The minimum annual lease payments for the next five years is as follows:

| 2023 | \$ 18,768 |
|------|--------------|
| 2024 | 18,768 |
| 2025 | 18,768 |
| 2026 | 18,768 |
| 2027 | 4,366 |
| | |

14. Budget Information

The budget figures presented for comparison purposes are unaudited.

15. Contributed Materials and Services

These statements include \$88,852 (2021 - \$82,350) of contributed materials and services (including volunteer labour) that have been recorded at their fair value at the time of contribution.

16. COVID-19

The outbreak of the Coronavirus pandemic ("COVID-19") has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruptions to businesses and organizations globally resulting in an economic slowdown. The duration and impact of the COVID-19 outbreak is unknown at this time, nor is the efficacy of the government and central bank monetary and fiscal interventions designed to stabilize economic conditions. As a result, it is not possible to reliably estimate the length and severity of these developments, nor the impact on the financial position and financial results of the organization in future periods.

17. Comparative Figures

Certain prior year figures have been reclassified to conform to the current year presentation.

The Couchiching Conservancy Schedule 1 - Donations and Grant Revenue For the Year Ended October 31, 2022

| | С | perating Fund | cquisition Capital Fun | Other Fund | October 31 2022 | October 31 2021 |
|--|----|---------------------------------------|-----------------------------------|----------------------------------|--|---|
| Donations | | | | | | |
| General In kind - general In kind - membership Membership Property and easements | \$ | 230,671 76,748 12,104 10,322 | \$ 59,548 - - 100,000 | \$ 60,439 - - - - | \$ 350,658 76,748 12,104 10,322 100,000 | \$ 502,808 66,626 15,724 16,277 71,000 |
| | \$ | 329,845 | \$ 159,548 | \$ 60,439 | \$ 549,832 | \$ 672,435 |
| Grant Revenue | | | | | | |
| Government of Canada Province of Ontario Other | \$ | 9,072 3,209 265,845 | \$ - | \$ - | \$ 9,072 3,209 265,845 | \$ - - 291,862 |
| | \$ | 278,126 | \$ - | \$ - | \$ 278,126 | \$ 291,862 |